



January 23, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y23-721-CR, Sheriff's Gun Range Ammo Bunker &
Storage Ventilation/Electrical Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-721-CR, Sheriff's Gun Range Ammo Bunker & Storage Ventilation/Electrical Renovation to the low responsive and responsible bidder, Air Mechanical & Service Corp., in the total contract award amount of \$419,000.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of construction services to existing ammo bunker and target/maintenance storage building ventilation and electrical systems as well as added repairs to the existing security gate. The project is located in District 4.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Close Construction Services LLC. was deemed non-responsible for not meeting the similar project requirements contained in the IFB. Air Mechanical & Service Corp. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Award of Invitation for Bid Y23-721-CR, Sheriff's Gun Range Ammo Bunker & Storage
Ventilation/Electrical Renovation
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Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Air Mechanical & Service Corp.	\$419,000
SA Casey Construction, Inc.	\$600,000
Close Construction Services LLC.	Non-Responsible



BUSINESS DEVELOPMENT DIVISION

January 6, 2023

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y23-721-CR / Sheriff's Gun Range Ammo Bunker and Storage Ventilation/ Electrical Renovation**

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 54 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Close Construction Services, LLC, reported 50.88% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$148,500
Total MWBE Participation		\$148,500 (50.88%)

The apparent second low bid, submitted by Air Mechanical & Service, Corp., reported 36.83% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$142,500
MBE-HM	Central Florida Construction Walls	\$11,814
Total MWBE Participation		\$154,314 (36.83%)

The apparent third low bid, submitted by S.A. Casey Construction, Inc., reported 49.75% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AM	Power Engineering Group	\$298,487
Total MWBE Participation		\$298,487 (49.75%)

Sheena Ferguson

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-721-CR / Sheriff's Gun Range Ammo Bunker and Storage Ventilation/ Electrical Renovation**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Close Construction Services, LLC	\$291,850.00	\$148,500.00	50.88%	N/A	0 / 25 %
2nd Low	Air Mechanical & Service, Corp.	\$419,000.00	\$154,314.00	36.83%	N/A	26 / 0 %
3rd Low	S.A. Casey Construction, Inc.	\$600,000.00	\$298,487.00	49.75%	N/A	0 / 13 %