




**Interoffice Memorandum**

June 6, 2023

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

FROM:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
For Procurement Division

CONTACT: Steve Harrison, Manager I, Mosquito Control Division  
407-254-9169

SUBJECT: Award of Invitation for Bids Y23-1016-KS, Mosquito Control Insecticides

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-1016-KS, Mosquito Control Insecticides, to the low responsive and responsible bidders in the estimated contract award amounts listed below, for a one-year term. Further request authorization for the Procurement Division to renew the contracts for four additional one-year terms.

<u>BIDDER</u>	<u>AWARDED LINE ITEMS</u>	<u>ESTIMATED CONTRACT AWARD AMOUNT</u>
ADAPCO, LLC	12, 14, 32, 33, 34	\$260,361.80
Clarke Mosquito Control Products, Inc.	1, 2, 3, 6, 7, 15, 16 17, 19, 20, 21, 22, 24 25, 29, 30, 35 36	\$405,977.72
Es OpCO USA LLC dba Veseris	4, 5, 11, 27	\$142,606.00
Rentokil North America Inc. Db a Target Specialty Products	8, 9, 10, 13, 18, 23, 26 28, 31	\$479,751.95

PROCUREMENT:

These contracts will provide mosquito control insecticides as required by the Mosquito Control Division.

FUNDING:

Funding is available in the account number 1265-062-2155-6310.

APPROVALS:

The Health Services Department and the Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. All bidders were deemed responsive and responsible, and met all the requirements of the solicitation.

It is the intent to award contracts to all four bidders, on a line-by-line award basis, to meet the projected demands.

Therefore, recommendation for award is made to Clarke Mosquito Control Products, Inc., Rentokil North America Inc. dba Target Specialty Products, ADAPCO, LLC, and Es OpCO USA LLC dba Veseris.



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 30, 2023

TO: Kathy Saldutti, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y23-1016-KS, Mosquito Control Insecticides**

The Business Development Division evaluated the **four bids** submitted for this project. **None of the bidders are** an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

Also, I confirm my recommendation is free of conflicts of interest.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*