Interoffice Memorandum





June 6, 2022

TO: Mayor Jerry L. Demings

-AND-

County Commissioners

FROM: Jon V. Weiss, P.E., Chairmag

Roadway Agreement Committee

SUBJECT: June 21, 2022 – Consent Item

Proportionate Share Agreement for VW Orlando Orange Blossom Trail and Sand Lake Road

The Roadway Agreement Committee has reviewed a Proportionate Share Agreement for VW Orlando Orange Blossom Trail and Sand Lake Road ("Agreement") by and between BHA Real Estate Holdings, LLC and Orange County for a proportionate share payment in the amount of \$67,710. Pursuant to Section 163.3180(5)(h), Florida Statutes, an applicant may mitigate capacity deficiencies by entering into a proportionate share agreement and contributing a proportionate share payment. The proportionate share payment is due within 90 days of the effective date of this Agreement.

The Agreement follows the recommendation of the Roadway Agreement Committee providing for the mitigation of road impacts for four deficient trips on the road segments of Orange Blossom Trail from Landstreet Road to Sand Lake Road in the amount of \$12,061 per trip, one deficient trip on the road segments of Sand Lake Road from President's Drive to Chancellor Drive in the amount of \$2,986 per trip, and two deficient trips on the road segments of Sand Lake Road from Chancellor Drive to Orange Blossom Trail in the amount of \$8,240 per trip.

The Roadway Agreement Committee recommended approval on June 1, 2022. The Specific Project Expenditure Report and Relationship Disclosure Forms are on file with the Transportation Planning Division.

If you have any questions, please feel free to contact me at 407-836-5393.

ACTION REQUESTED: Approval and execution of Proportionate Share
Agreement for VW Orlando Orange Blossom Trail & Sand

Lake Road by and between BHA Real Estate Holdings, LLC and Orange County for a proportionate share

payment in the amount of \$67,710. District 3

JVW/NC/fb Attachment BCC Mtg. Date: June 21, 2022

This instrument prepared by and after recording return to:

Mohammed N. Abdallah, PE Traffic & Mobility Consultants LLC 3101 Maguire Boulevard, Suite 265 Orlando, Florida 32803

Parcel ID Number: 34-23-29-7268-01-300

------[SPACE ABOVE THIS LINE FOR RECORDING DATA]------

PROPORTIONATE SHARE AGREEMENT FOR VW ORLANDO

ORANGE BLOSSOM TRAIL & SAND LAKE ROAD

This Proportionate Share Agreement (the "Agreement"), effective as of the latest date of execution (the "Effective Date"), is made and entered into by and between BHA REAL ESTATE HOLDINGS, LLC, a Delaware limited liability company ("Owner"), with its principal place of business at 8333 Royal Ridge Parkway, Suite 100, Irvin, Texas 75063, and ORANGE COUNTY, a charter county and political subdivision of the State of Florida ("County"), with a mailing address of P.O. Box 1393, Orlando, Florida 32802-1393. Owner and County may sometimes be referred to herein individually as "Party" and collectively as "Parties".

WHEREAS, Owner holds fee simple title to certain real property, as generally depicted on Exhibit "A" and more particularly described on Exhibit "B," both of which exhibits are attached hereto and incorporated herein by this reference (the "**Property**"); and

WHEREAS, the Property is located in County Commission District 4, and the proceeds of the PS Payment, as defined herein, will be allocated to Orange Blossom Trail and Sand Lake Road; and

WHEREAS, Owner intends to develop the Property as 26,000 square feet of auto sales, referred to and known as VW Orlando (the "**Project**"); and

WHEREAS, Owner received a letter from County dated April 26, 2022, stating that Owner's Capacity Encumbrance Letter ("CEL") application #CEL-22-02-013 for the Project was denied; and

WHEREAS, the Project will generate four (4) deficient PM Peak Hour trips (the "Excess Trips 1") for the deficient roadway segment on Orange Blossom Trail from Landstreet Road to

Sand Lake Road (the "Deficient Segment 1"), and zero (0) PM Peak Hour trips were available on Deficient Segment 1 on the date the CEL was denied, as further described in Exhibit "C" attached hereto and incorporated herein; and

WHEREAS, the Project will generate one (1) deficient PM Peak Hour trip (the "Excess Trip 2") for the deficient roadway segment on Sand Lake Road from President's Drive to Chancellor Drive (the "Deficient Segment 2"), and zero (0) PM Peak Hour trips were available on Deficient Segment 2 on the date the CEL was denied, as further described in Exhibit "C" attached hereto and incorporated herein; and

WHEREAS, the Project will generate two (2) deficient PM Peak Hour trips (the "Excess Trips 3") for the deficient roadway segment on Sand Lake Road from Chancellor Drive to Orange Blossom Trail (the "Deficient Segment 3"), and zero (0) PM Peak Hour trips were available on Deficient Segment 3 on the date the CEL was denied, as further described in Exhibit "C" attached hereto and incorporated herein; and

WHEREAS the Excess Trips 1, Excess Trip 2, and Excess Trips 3 shall be referred to herein collectively as the "Excess Trips"; and

WHEREAS, the Deficient Segment 1, Deficient Segment 2, and Deficient Segment 3 shall be referred to herein collectively as the "**Deficient Segments**"; and

WHEREAS, the Excess Trips will cause the Deficient Segments to operate below adopted Level of Service standards; therefore, pursuant to Section 163.3180(5)(h), Florida Statutes, as amended, the Owner shall provide the County with proportionate share mitigation for the Excess Trips; and

WHEREAS, Owner and County have agreed that the proportionate share payment necessary to mitigate the impact of the Excess Trips on the Deficient Segments through the current anticipated Project buildout is sixty-seven thousand seven hundred ten and 00/100 Dollars (\$67,710.00) (the "PS Payment"); and

WHEREAS, County and Owner desire to set forth certain terms, conditions, and agreements between them as to the development of the Property into the Project.

NOW, THEREFORE, in consideration of the premises contained herein and other good and valuable consideration exchanged by and between Owner and County, the receipt and sufficiency of which are hereby acknowledged, the Parties stipulate and agree as follows:

Section 1. Recitals. The above recitals are true and correct and are incorporated herein by this reference.

Section 2. PS Payment; CEL.

(a) Calculation of PS Payment: The amount of the PS Payment for the Deficient Segments, as described in Exhibit "C", totals sixty-seven thousand seven hundred ten and 00/100 Dollars (\$67,710.00). This PS Payment was calculated in accordance with the methodology

outlined in Section 163.3180, Florida Statutes, as may be amended. Owner and County agree that the Excess Trips will constitute the Project's impact on the aforementioned Deficient Segments based upon (i) Owner's Traffic Study titled "VW ORLANDO" prepared by TRAFFIC & MOBILITY CONSULTANTS LLC, dated March 10, 2022 for BERKSHIRE HATHAWAY AUTOMOTIVE (the "Traffic Study"), which is incorporated herein by this reference, and (ii) upon the calculations described in Exhibit "C". The Traffic Study was accepted by the Orange County Transportation Planning Division on April 14, 2022, and is on file and available for inspection with that division (CMS #2022013). Owner and County further acknowledge and agree that the PS Payment as set forth above shall be the final and binding calculation of the amount the Owner is required to pay through the buildout of the currently approved Project as proportionate share mitigation for impacts of the Project upon roadways within County's jurisdiction. notwithstanding any subsequent variance in the actual cost of any improvement(s) to the Deficient Segments or actual traffic impacts created by the Project; provided, however, that if Owner subsequently modifies the Project's development program and/or increases the number of units and/or square footage, as applicable, of the Project, the Project may then be subject to an additional concurrency evaluation and proportionate share agreement as set forth in Section 2(d) below. Owner and County further acknowledge and agree that the calculation of, and agreement regarding, the amount of the PS Payment constitute material inducements for the Parties to enter into this Agreement.

- (b) Timing of PS Payment, Issuance of CEL. No later than ninety (90) days following the Effective Date, Owner shall deliver a check to County in the amount of sixty-seven thousand seven hundred ten and 00/100 Dollars (\$67,710.00) as the PS Payment. The check shall be made payable to "Orange County Board of County Commissioners" and shall be delivered to the Fiscal and Operational Support Division of the Planning, Environmental, and Development Services Department. Within twenty-one (21) days following its receipt of the PS Payment, if the Property's future land use designation and zoning are consistent with the Project's proposed development, County shall issue a CEL sufficient to encumber traffic capacity for the Project, irrespective of any actual traffic deficiency on the Deficient Segments. Within the time frame provided in the CEL, Owner must reserve the encumbered trips by obtaining a Capacity Reservation Certificate as provided in Section 30-591 of the Orange County Code, as may be amended. An amount equal to the PS Payment shall be applied toward the amount of the initial capacity reservation payment (and any subsequent reservation payment(s), if the initial reservation payment does not exceed the amount of the PS Payment) as further set forth in Section 3 below. In the event Owner has not paid the PS Payment within ninety (90) days after the Effective Date, one extension of ninety (90) days may be granted by the manager of County's Transportation Planning Division. In the event Owner has not paid the PS Payment to County within one hundred eighty (180) days after the Effective Date, this Agreement shall become null and void.
- (c) Project Development. Recordation of a subdivision plat or approval of a commercial site plan for the Project shall not be permitted prior to the issuance of a Capacity Reservation Certificate as contemplated in subparagraph 2(b) above.
- (d) Increase in Project Trips. Any change or modification to the Project that increases the unit count and/or square footage, as applicable, may result in an increase in trips on the Deficient Segments or other segments within the transportation impact area, as defined by County.

Owner understands and agrees that any such additional trips are neither vested nor otherwise permitted under this Agreement, and that Owner is precluded from asserting any such vesting. In addition, Owner understands and agrees that any changes resulting in an increase in trips may cause this Agreement to become null and void, and/or may require application for and execution of an additional Proportionate Share Agreement, along with any other required documentation, for the number of increased trips.

- (e) Satisfaction of Transportation Improvement Requirements. County hereby acknowledges and agrees that upon Owner's payment of the PS Payment as required herein, and absent any change or modification to the Project, as set forth in Subparagraph 2(d) above, Owner shall be deemed to have satisfied all requirements for the mitigation of the traffic impacts of the Project on all roads affected by the Project within County's jurisdiction through buildout of the Project. Owner shall be entitled to fully and completely develop the Project, without regard to whether any improvements to the Deficient Segments are actually constructed; provided, however, Owner shall be required to obtain a Capacity Reservation Certificate prior to the expiration of Owner's Capacity Encumbrance Letter and shall be required to maintain the validity of the Capacity Reservation Certificate in accordance with its terms. Additionally, nothing herein shall be construed to exempt Owner from meeting the requirements of all other applicable laws, rules, regulations, and/or Orange County Code provisions or from making the required payment of transportation and other impact fees applicable to the Project, subject to any credits as set forth in Section 3 below.
- Section 3. Transportation Impact Fee Credits. County and Owner agree that Owner shall be entitled to receive transportation impact fee credits on a dollar for dollar basis in an amount up to but not exceeding the PS Payment in accordance with Section 163.3180, Florida Statutes, as may be amended, and as specifically described in Exhibit "C". County further agrees that such credits may be applied on a dollar for dollar basis against capacity reservation fees at such time as capacity reservation fees may be required to be paid by Owner in connection with the issuance of a Capacity Reservation Certificate as contemplated in Section 2 above. In no event shall Owner receive credits in excess of the PS Payment and in the event the PS Payment exceeds either the applicable transportation impact fees or capacity reservation fees, as the case may be, Owner shall not be entitled to a refund for the amount of the PS Payment in excess of such transportation impact fees or capacity reservation fees. Furthermore, for avoidance of doubt, nothing herein is intended to, nor shall constitute, prepayment of any densities and/or intensities of development or of any development program.
- **Section 4.** No **Refund.** The PS Payment (including any capacity reservation fees paid with the PS Payment) is non-refundable.
- Section 5. Notice. With the exception of the timing of the PS Payment as set forth in Section 2(b) hereof, the parties acknowledge and agree that no party shall be considered in default for failure to perform under this Agreement until such party has received written notice specifying the nature of such default or failure to perform and said party fails to cure said default or fails to perform within thirty (30) days of receipt of written notice. Any notice delivered with respect to this Agreement shall be in writing and be deemed to be delivered (whether or not actually received) (i) when hand delivered to the person(s) hereinafter designated, or (ii) upon deposit of such notice

in the United States Mail, postage prepaid, certified mail, return receipt requested, addressed to the person at the address set forth opposite the party's name below, or to such other address or other person as the party shall have specified by written notice to the other party delivered in accordance herewith:

As to Owner: BHA REAL ESTATE HOLDINGS, LLC

8333 Royal Ridge Parkway, Suite 100

Irving, Texas 75063

With copy to: BERKSHIRE HATHAWAY AUTOMOTIVE

Mr. Delwyn T. James

8333 Royal Ridge Parkway, Suite 130

Irving, Texas 75063

As to County: Orange County Administrator

P. O. Box 1393

Orlando, Florida 32802-1393

With copy to: Orange County

Planning, Environmental, and Development Services Department

Manager, Fiscal and Operational Support Division

201 South Rosalind Avenue, 2nd Floor

Orlando, Florida 32801

Orange County

Planning, Environmental, and Development Services Department

Manager, Transportation Planning Division 4200 South John Young Parkway, 2nd Floor

Orlando, Florida 32839

Orange County

Planning, Environmental, and Development Services Department

Manager, Planning Division

201 South Rosalind Avenue, 2nd Floor

Orlando, Florida 32801

Section 6. Covenants Running with the Property. This Agreement shall be binding upon and shall inure to the benefit and burden of the heirs, legal representatives, successors, and assigns of the Parties, and shall be a covenant running with the Property and be binding upon the successors and assigns of Owner and upon any person, firm, corporation, or entity who may become the successor in interest to the Property.

Section 7. Recordation of Agreement. The parties hereto agree that Owner shall record this Agreement in the Public Records of Orange County, Florida, at no expense to County, no later than thirty (30) days after the Effective Date.

- **Section 8.** Applicable Law. This Agreement and the provisions contained herein shall be construed, controlled, and interpreted according to the laws of the State of Florida and in accordance with the Orange County Code.
- **Section 9. Specific Performance.** County and Owner shall each have the right to enforce the terms and conditions of this Agreement only by an action for specific performance. Venue for any action(s) initiated under or in connection with this Agreement shall lie in the Circuit Court of the Ninth Judicial Circuit in and for Orange County, Florida.
- **Section 10.** Attorney Fees. In the event either Party brings an action or proceeding, including any counterclaim, cross-claim, or third-party claim, against the other party arising out of this Agreement, each Party in such action or proceeding, including appeals therefrom, shall be responsible for its own attorney and legal fees.
- Subsections of this Agreement are for convenience and reference only; any words contained therein shall in no way be held to explain, modify, amplify, or aid in the interpretation, construction, or meaning of the provisions of this Agreement. If any provision of this Agreement, the deletion of which would not adversely affect the receipt of any material benefits by any party hereunder or substantially increase the burden of any party hereunder, shall be held to be invalid or unenforceable to any extent by a court of competent jurisdiction, the same shall not affect in any respect whatsoever the validity or enforceability of the remainder of this Agreement.
- **Section 12.** Amendments. No amendment, modification, or other change(s) to this Agreement shall be binding upon the parties unless in writing and formally executed by all of the parties.
- Section 13. Termination. In the event either (i) Owner has not paid the PS Payment to County within one hundred eighty (180) days after the Effective Date, as contemplated in Subsection 2(b), or (ii) Owner has timely paid the PS Payment to County and the Project has been constructed on the Property pursuant to a County building permit, this Agreement shall automatically terminate and thereafter be null and void for all purposes.
- **Section 14.** Counterparts. This Agreement may be executed in up to two (2) counterparts, each of which shall be deemed to be an original and both of which together shall constitute one and the same instrument.

[Signatures appear on following pages]

IN WITNESS WHEREOF, the parties have caused this Agreement to be duly executed by their respective duly authorized representatives on the dates set forth below.



"COUNTY"

ORANGE COUNTY, FLORIDA

By: Board of County Commissioners

By: Trum, SWOTO Jerry L. Demings Orange County Mayor

Date: ____June 21, 2022

ATTEST: Phil Diamond, CPA, County Comptroller
As Clerk of the Board of County Commissioners

By:
| Main fruit | Deputy Clerk
| Print Name: Katie Smith

WITNESSES:	"OWNER"
Print Name: Carreyon Williams Print Name: CHUK AKMACKER	BHA REAL ESTATE HOLDINGS, LLC, a Delaware limited liability company By: Print Name: Delwyn T. James Title: Secretary Date: 5-23-2022
or □ online notarization, this day of Secretary of BHA REALTY HOLDINGS, L	wledged before me by means of physical presence f, 2022, by Delwyn T. James, as LC, a Delaware limited liability company, on behalf onally known to me or has produced
witness my hand and official seal of, 2022.	in the County and State last aforesaid this 23 day
(Notary Stamp) Betty Dates Panglian My Commission Expires 08/14/2024 (O b) White	Signature of Notary Public Print Name: Becky Bates langman Notary Public, State of: TEX #5 Commission Expires: 08/14/2024

Exhibit "A"

"VW ORLANDO"

Project Location Map

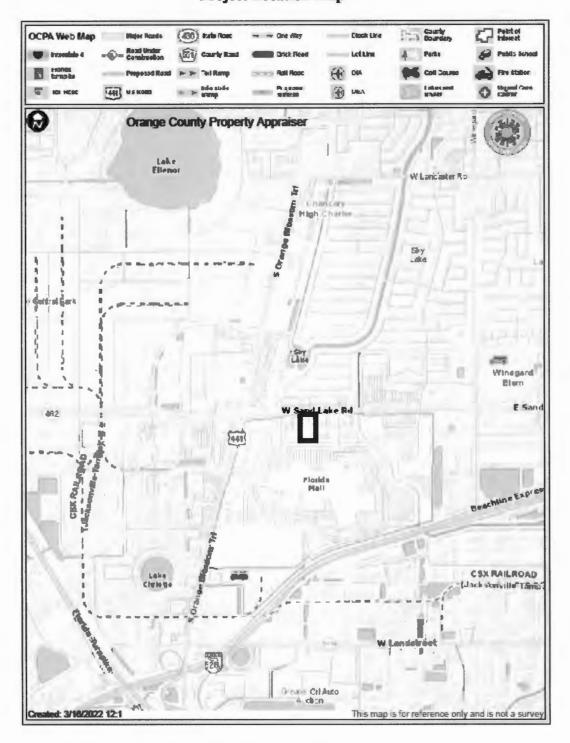


Exhibit "B"

"VW ORLANDO"

Parcel ID: 34-23-29-7268-01-300

Legal Description:

Lot 13, Plan of Block E, Prosper Colony, in Section 34, Township 23 South, Range 29 East according to the Plat recorded in Plat Book "D", Page 108, of the Public Records of Orange County, Florida, less and except portions thereof dedicated for public roadways.

Together with: The East 20 feet of that certain vacated unnamed 40-foot road right-of way as recorded in Official Records Book 3601, page 1672, of the Public Records of Orange County, Florida.

Roadway Improvement Project Information

Planned Improvement Roadway(s)	Limits of Improvement (From - To)		Segment Length	Adopted LOS	Existing Generalized Capacity	Type of Improvement	improved Generalized Capacity	Capacity Increase	Total Project Cost	Cost / Trip
Tirange Blosom Trail	Landstreet Road	Sand Lake Road	1.01	E	3020	Adding Two Lenes of Capacity	4040	1020	\$12,301,339	\$12,061

County Share of Improvement

Planned improvement Roadway(s)			Segment Length	Adopted LOS	Existing Generalized Capacity	Backlogged Trips	improved Generalized Capacity	Capacity Increase	County (Backlog) Responsibility
Jrange Blossom Trail	Landstreet Road	Sand Lake Road	1.01	Е	3020	38	4040	1020	\$458,285

Developer Share of Improvement

Planned Improvement Roadway(s)	Limits of Improvement (From - To)		Segment Length	Adopted LOS	Existing Generalized Capacity	improved Generalized Capacity	Capacity Increase	Backlogged Trips	Capacity increase for New Development	Remaining Project Cost	Cost / Trip
Crange Blossom Trail	Landstreet Road	Sand Lake Road	1.01	Е	3020	4040	1020	38	982	\$11,843,054	\$12,061

Updated: 5/10/22

Orange Blossom Trail (Landstreet Road to Sand Lake Road)

Log of Project Contributions

DEFICIENT SEGMENT 1

"VW ORLANDO"

Exhibit "C"

		Log of Project Contributi	ons	
'- T	Date	Project	Project Trips	Prop Share
Existing	Sep-19	Existing plus Committed	37	\$990,749
	Sep-21	Beachline Commerce	1	\$11.337
		Backlogged Totals:	38	\$1,002,086
Proposed	May-22	VW Orlando	4	\$48.244
				\$0
				\$0
				\$0
				\$0
		Totals:	42	\$1,050,330

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Roadway Improvement Project Information

Planned improvement Roadway(s)		vement (From - To)	Segment Length	Adopted LOS	Existing Generalized Capacity	Type of Improvement	Improved Generalized Capacity	Capacity increase	Total Project Cost	Cost / Trip
and Lake Dove	President's Drive	Chancellor Drive	0.25	E	3020	Adding Two Lanes of Dapa ty	4040	1020	\$3,044,886	\$2,986

County Share of Improvement

Planned improvement Roadway(s)			Segment Length	Adopted LOS	Existing Generalized Capacity	Backlogged Trips	Improved Generalized Capacity	Capacity Increase	County (Backlog) Responsibility
Sand Lake Drive	President's Drive	Chancellor Drive	0.25	E	3020	3	4040	1020	\$8,956

Developer Share of Improvement

,	Planned Improvement Roadway(s)		vement (From - To)	Segment Length	Adopted LOS	Existing Generalized Capacity	improved Generalized Capacity	Capacity Increase	Backlogged Trips	Capacity Increase for New Development	Remaining Project Cost	Cost / Trip
,	Sand Lake Drive	President's Drive	Chancellor Drive	0.25	E	3020	4040	1020	3	1017	\$3,035,930	\$2,986

Updated: 5/10/22

Log of Project Contributions
Sand Lake Road (President's Drive to Chancellor Drive)

DEFICIENT SEGMENT 2

"VW ORLANDO"

Exhibit "C"

		Log of Project Contributi	ons	
- 19	Date	Project	Project Trips	Prop Share
Existing	Sep-22	Existing plus Committed	3	\$19,884
		Backlogged Totals:	3	\$19,884
Proposed	May-22	VW Orlando	1	\$2,986
				\$0
				\$0
				\$0
				\$0
		Totals:	4	\$22,870

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Roadway Improvement Project Information

Planned Improvement Roadway(s)	Limits of Improvement (From - To)		Segment Length	Adopted LOS	Existing Generalized Capacity	Type of Improvement	Improved Generalized Capacity	Capacity	Total Project Cost	Cost / Trip
Sand Lake Road	Chance or Enve	Crange Bicssom Tia	0.69	E	3020	Adding Two Lanes of Capa ty	4040	1020	\$8,403,685	\$ (,241)

County Share of Improvement

Planned Improvement Roadway(s)			Segment Length	Adopted LOS	Existing Generalized Capacity	Backlogged Trips	Improved Generalized Capacity	Capacity	County (Backlog) Responsibility
Sand Lake Road	Change for Drive	Crange Bicssom Tra	0.69	E	3020	19	4040	1020	\$156,543

Developer Share of Improvement

Planned Improvement Roadway(s)			Segment Length	Adopted LOS	Existing Generalized Capacity	Improved Generalized Capacity	Capacity increase	Backlogged Trips	Capacity Increase for New Development	Remaining Project Cost	Cost / Trip
Send Lake Road	Chancellor Drive	Crange Binssign Tra	0 69	E	3020	4040	1020	19	1001	\$8,247,342	\$8,240

	Log of Project Contributions			
D	ate	Project	Project Trips	Prop Share
Existing	1ay-22	Existing plus Committed	19	\$347,586
Е		Backlogged Totals:	19	\$347,586
Proposed	1ay-22	VW Orlando	2	\$16,480 \$0
-				\$0
				\$0
				\$0
		Totals:	21	\$364,066

"VW ORLANDO" Exhibit "C"

DEFICIENT SEGMENT 3

Log of Project Contributions
Sand Lake Road (Chancellor Drive to Orange Blossom Trail)