



Interoffice Memorandum

November 25, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: *EW* Carrie Mathes, Manager, Procurement Division

CONTACT: Andres Salcedo, Deputy Director, Utilities Engineering Division
407-254-9719

SUBJECT: Award of Invitation for Bids Y20-718-TA, Orange County Southwest
Marriot Pump Station #3597 Odor Control System

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-718-TA, Orange County Southwest Marriot Pump Station #3597 Odor Control System, to the low responsive and responsible bidder, SGS Contracting Services, Inc., in the total contract award amount of \$789,646.

PROCUREMENT:

This project consists of the construction of an odor control system at Pump Station 3597. Work includes odor control ductwork and piping from the wet well to odor control equipment, furnishing and installing control panels, wiring and instrumentation to all odor control components, water supply to the wet panel, and hose bibs. Sustainable components includes updating aging infrastructure and providing for efficient odor control. This project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1559-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Seven bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. SGS Contracting Services, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to SGS Contracting Services, Inc.

Award of Invitation for Bids Y20-718-TA, Orange County Southwest Marriot Pump Station
#3597 Odor Control System

The bid tabulation is as follows:

<u>Bidder</u>	<u>Total Bid</u>
SGS Contracting Services, Inc.	\$789,646
Carr & Collier Inc.	\$805,368
TLC Diversified, Inc.	\$858,714
Lawrence Lee Construction Services, Inc.	\$972,942
Intercounty Engineering, Inc.	\$1,066,971
Prime Construction Group, Inc.	\$1,169,995
CenState Contractors, Inc.	\$1,256,700



BUSINESS DEVELOPMENT DIVISION

November 1, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-718-TA / Orange County Southwest Marriot Pump Station #3597 Odor Control System**

The Business Development Division evaluated the three lowest bids of the seven bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 44 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, SGS Contracting Services, Inc., did not achieve good faith effort documentation and reported 1% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-hm	JCA Surety Group LLC	\$7,900
Total M/WBE Participation		\$7,900 (1%)

The second low bid, submitted by Carr & Collier Inc., did not achieve good faith effort documentation. While the second low bidder reported \$35,000 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid, submitted by TLC Diversified, Inc., met the M/WBE participation goal and reported 26.73% M/WBE participation in their bid.

None of the bids met the the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Sheena Ferguson

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Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-718-TA / Orange County Southwest Marriot Pump Station #3597 Odor Control System**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	SGS Contracting Services, Inc.	\$789,646	\$7,900.00	1.00%	no					25/8
2nd Low	Carr & Collier Inc.	\$805,368	\$0.00	0.00%	no	\$15,722	1.99%			0/0
3rd Low	TLC Diversified, Inc.	\$858,714	\$229,565.50	26.73%	na	\$69,068	8.75%	\$53,346	6.62%	25/9
4th Low	Lawrence Lee Construction Services, Inc.	\$972,942	\$22,600.00	2.32%	no	\$183,296	23.21%	\$167,574	20.81%	0/0
5th Low	Intercounty Engineering, Inc.	\$1,066,971	\$0.00	0.00%	no	\$277,325	35.12%	\$261,603	32.48%	75/6
6th Low	Prime Construction Group, Inc.	\$1,169,995	\$35,488.00	3.03%	no	\$380,349	48.17%	\$364,627	45.27%	52/11
7th Low	CenState Contractors, Inc.	\$1,256,700	\$0.00	0.00%	no	\$467,054	59.15%	\$451,332	56.04%	16/12