



December 6, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

Cham

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitations for Bids Y21-7003-FH, Blanchard Park Restroom

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7003-FH, Blanchard Park Restroom, to the low responsive and responsible bidder, Mar-Con Construction, LLC dba Marbek Construction in the total contract award amount of \$484,800.

PROCUREMENT:

Work under this contract consists of the construction of an approved prototype restroom building with a footprint of 1274 square feet and surrounding walk ways and site work. The project is located in District 5.

FUNDING:

Funding is available in account numbers 1265-062-2154-6310 and 1023-043-0263-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Votum Construction, LLC, Knaub Construction & Development, LLC, and SkyBuilders USA, LLC, were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved and sufficient good faith effort documentation was not provided. The bid submitted by Boromei Construction, Inc. was deemed non-responsible as references listed were found not favorable based on similar projects description and all three references did not meet the similar projects description and requirements.

Award of Invitation for Bids Y21-7003-FH, Blanchard Park Restroom

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The bid submitted by Mar-Con Construction, LLC dba Marbek Construction is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Mar-Con Construction, LLC dba Marbek Construction has been determined to be responsible. Therefore, award is recommended to Mar-Con Construction, LLC dba Marbek Construction.

Bid tabulation is as follows:

BIDDER:	TOTAL BASE BID
Mar-Con Construction, LLC dba Marbek Construction	\$484,800
CORE Engineering & Construction, Inc.	\$508,870.67
Torres Legacy General Contractor LLC	\$556,324
Votum Construction, LLC	Non-Responsive
Knaub Construction & Development, LLC	Non-Responsive
SkyBuilders USA, LLC	Non-Responsive
Boromei Construction, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

August 27, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-7003-FH / Blanchard Park Restroom (Revised)

The Business Development Division evaluated all seven bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 120 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County WBE firm Votum Construction, LLC, is bidding as a Prime contractor. Therefore, Votum Construction, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Votum Construction, LLC, reported self-performing 15.11% on attachment C-2. While they listed several M/WBEs, Quality Cable Contractors, Inc; and Sterling Silver Scape Sod, Inc.; they did not specify the scope of services on attachment C-2. Therefore, the M/WBE participation could not be confirmed and the goal was not met. They did not submit good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

WBE-AFAF	Votum Construction, LLC	\$61,770.60
MBE-HM	Quality Cable Contractors, Inc.	\$2,796.00
<i>Not Orange County Certified*</i>	<i>Premium Drywall</i>	<i>\$6,350.00</i>
MBE-AFAM	Sterling Silver Scape Sod, Inc.	\$8,000.00
<i>Not Orange County Certified*</i>	<i>Safe Electrical Contracting</i>	<i>\$29,500.00</i>
Total MWBE Participation (Not Confirmed)		\$72,566.60 (18.61%)

*Firm was not Orange County certified at the time of bid submittal.

Sheena Ferguson

Interoffice Memorandum

The apparent second low bidder, submitted by Mar-Con Construction, LLC dba Marbek Construction reported 32.82% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Garcia Civil Contractors	\$57,317.00
MBE-AFAM	Imaxx Plumbing	\$35,000.00
MBE-AM	Power Engineering Group	\$66,800.00
Total MWBE Participation		\$159,117.00 (32.82%)

The apparent third low bidder, submitted by Knaub Construction & Development, LLC, reported 16.00% in M/WBE participation. While they listed a M/WBE firm, they did not provide the scope of services. The M/WBE participation could not be confirmed and the goal was not met. They did not submit good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

<i>Not Orange County Certified*</i>	<i>JAJ Professional Cleaning</i>	<i>\$1,500.00</i>
MBE-HM	Toltec Construction	\$80,000.00
<i>Not Orange County Certified*</i>	<i>Kat & I Design, Inc.</i>	<i>\$22,500.00</i>
Total MWBE Participation (Not Confirmed)		\$80,000.00 (16.00%)

*Firm was not Orange County certified at the time of bid submittal.

The fourth low bidder, submitted by Boromei Construction, Inc., reported 39.03% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AFAM	Imaxx Plumbing System	\$35,000.00
MBE-AM	Power Engineering Group	\$66,800.00
MBE-HM	Central Florida Construction Walls	\$94,233.00
Total MWBE Participation		\$196,033.00 (39.03%)

The fifth low bidder, submitted by CORE Engineering & Construction, Inc., reported 40.99% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates	\$5,400.00
MBE-HM	Central Florida Construction Walls	\$61,000.00
MBE-AM	Power Engineering Group, Inc.	\$66,800.00
MBE-HM	La Costa Sod, LLC	\$4,176.90
MBE-AFAM	Iquest Concepts, LLC	\$8,200.00
MBE-AFAM	Imaxx Plumbing Systems, Inc.	\$35,000.00
WBE-WF	Cajun Installation & Distributing	\$4,506.62
MBE-HM	Hommes Masonry, Inc.	\$23,478.00
Total MWBE Participation		\$208,561.52 (40.99%)

The sixth low bidder, submitted by Orange County MBE firm SkyBuilders USA, LLC, is bidding as a Prime contractor. Therefore, Sky Builders USA, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Sky Builders USA, LLC, reported self-performing 25% on attachment C-2. While they listed M & M Electric as a subcontractor, they did not specify the scope of services. The M/WBE participation goal was not met. Please note the following certified M/WBE participation that was not confirmed:

MBE-HM	SkyBuilders USA, LLC	\$317,219.00
MBE-HM	M & M Electric	\$77,806.00
<i>Not Orange County Certified*</i>	<i>Lian Flooring</i>	<i>\$13,937.04</i>
Total MWBE Participation (Not Confirmed)		\$395,025.00 (72.81%)

*Firm was not Orange County certified at the time of bid submittal.

The seventh low bidder, submitted by Torres Legacy General Contractor LLC reported 38.92% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AFAM	Imaxx Plumbing	\$33,500.00
MBE-AM	Power Engineering Group	\$66,800.00
MBE-HM	Central Florida Construction Walls	\$94,233.00
MBE-AFAM	CS Development & Contracting	\$21,980.00
Total MWBE Participation		\$216,513.00 (38.92%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON									
Y21-7003-FH / Blanchard Park Restroom									
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor MWBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Votum Construction, LLC	\$389,859.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	36 / 7 %
2nd Low	Mar-Con Construction, LLC dba Marbek Construction	\$484,800.00	\$0.00	\$159,117.00	0.00%	32.82%	32.82%	N/A	0 / 0 %
3rd Low	Knaub Construction & Development, LLC	\$499,981.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 50 %
4th Low	Boromei Construction, Inc.	\$502,257.00	\$0.00	\$196,033.00	0.00%	39.03%	39.03%	N/A	0 / 0 %
5th Low	CORE Engineering & Construction, Inc.	\$508,870.67	\$0.00	\$208,561.52	0.00%	40.99%	40.99%	N/A	0 / 0 %
6th Low	SkyBuilders USA, LLC	\$542,540.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	29 / 71 %
7th Low	Torres Legacy General Contractor LLC	\$556,324.00	\$0.00	\$216,513.00	0.00%	38.92%	38.92%	N/A	100 / 0 %