



Interoffice Memorandum

August 20, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: *cm* Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo, Deputy Director, Engineering Division  
407-254-9719

Subject: Award of Invitation for Bids Y19-762-TA, Rio Pinar Lakes Force  
Main Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-762-TA, Rio Pinar Lakes Force Main Improvements, to the low responsive and responsible bidder, R.P. Utility & Excavation Corp, in the estimated award amount of \$1,069,462.73.

PROCUREMENT:

This project consists of the rehabilitation of approximately 4,475 linear feet of 12-inch PVC force main along Rio Pinar Lakes Boulevard and Palm Creek Avenue from Curry Ford Road to Goldenrod Road and removal of approximately 2,320 feet of existing 6-inch force main. This project is located in District 3.

FUNDING:

Funding is available in account number 4420-038-1539-6345.

APPROVALS:

The Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Twelve bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. References provided were satisfactory for this type of work. R.P. Utility & Excavation Corp has been determined responsible. Therefore, award is recommended to R.P. Utility & Excavation Corp.

The bid tabulation is as follows:

<b><u>Bids Received</u></b>	<b><u>Estimated Bid Amount</u></b>
R.P. Utility & Excavation Corp	\$1,069,462.73
Schuller Contractors Incorporated	\$1,313,169.00
Utility Systems Construction, LLC	\$1,442,130.00
Pospiech Contracting, Inc.	\$1,462,409.73
Valencia Construction Group, Inc.	\$1,488,735.00
Prime Construction Group, Inc.	\$1,569,975.00
Metro Equipment Service, Inc.	\$1,584,624.20
RMS Constructors Group, LLC	\$1,682,796.70
Central FL Environmental Corp.	\$1,697,946.58
DB Civil Construction, LLC	\$1,719,973.00
Intercounty Engineering, Inc.	\$1,780,744.05
SanPik, Inc.	\$2,198,733.00




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 28, 2019

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-762-TA / Rio Pinar Lakes Force Main Improvements**

The Business Development Division evaluated the three lowest bids of the 12 bids submitted for this project. One of the bidders, Valencia Construction Group, Inc., was an Orange County certified M/WBE. The scope of services for the Rio Pinar Lakes Force Main Improvements had M/WBE availability at the prime and sub-contract level. At the time of bid opening, at least 33 M/WBE firms were certified to provide asphalt, concrete, sod and pipe services.

The apparent low bidder, R. P. Utility & Excavation Corp, did not achieve good faith effort documentation. While the low bidder reported \$150,882 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by Schuller Contractors Incorporated, did not achieve good faith effort documentation and reported 4.40% M/WBE participation in their bid.

The third low bid, submitted by Utility Systems Construction, LLC, did not achieve good faith effort documentation. While the third low bidder reported \$367,027.91 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.



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Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y19-762-TA / Rio Pinar Lakes Force Main Improvements**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor MWBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor MWBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)
Low Bid	R. P. Utility & Excavation Corp	\$1,069,452.00	\$0	\$0.00	0.00%	0.00%	0.00%	no		
2nd Low	Schuller Contractors Incorporated	\$1,313,169.00	\$0	\$57,746.00	0.00%	4.40%	4.40%	no	\$243,717.00	22.79%
3rd Low	Utility Systems Construction, LLC	\$1,442,130.00	\$0	\$0.00	0.00%	0.00%	0.00%	no	\$372,678.00	34.85%
4th Low	Pospiech Contracting, Inc.	\$1,462,409.73	\$0	\$0.00	0.00%	0.00%	0.00%	no	\$392,957.73	36.74%
5th Low	Valencia Construction Group, Inc. [mbe-am]	\$1,488,735.00	\$1,488,000	\$0.00	99.95%	0.00%	99.95%	na	\$419,283.00	39.21%
6th Low	Prime Construction Group, Inc.	\$1,569,975.00	\$0	\$393,997.00	0.00%	25.10%	25.10%	na	\$500,523.00	46.80%
7th Low	Metro Equipment Service, Inc.	\$1,584,624.20	\$0	\$131,061.50	0.00%	8.27%	8.27%	no	\$515,172.20	48.17%
8th Low	RMS Constructors Group, LLC	\$1,682,796.70	\$0	\$435,500.00	0.00%	25.88%	25.88%	na	\$613,344.70	57.35%
9th Low	Central FL Enviromental Corp.	\$1,697,946.58	\$0	\$175,631.00	0.00%	10.34%	10.34%	no	\$628,494.58	58.77%
10th Low	DB Civil Construction, LLC	\$1,719,973.00	\$0	\$208,000.00	0.00%	12.09%	12.09%	no	\$650,521.00	60.83%
11th Low	Intercounty Engineering, Inc.	\$1,780,744.05	\$0	\$0.00	0.00%	0.00%	0.00%	no	\$711,292.05	66.51%
12th Low	SanPik, Inc.	\$2,198,733.00	\$0	\$0.00	0.00%	0.00%	0.00%	no	\$1,129,281.00	105.59%