



Interoffice Memorandum

January 15, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Doug McPherson, Utilities Section Manager, Utilities Department
407-836-6654

Subject: Award of Invitation to Bids Y19-169-SW, Fire Suppression on Heavy
Equipment for Orange County Solid Waste

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-169-SW, Fire Suppression on Heavy Equipment for Orange County Solid Waste, to the low responsive and responsible bidder, FQS Bear Equipment, Inc., in the estimated contract award amount of \$1,332,730 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

This contract will provide fire safety measures to support the Solid Waste Division utilizing heavy equipment that are prone to engine fires due to the hazardous environment.

FUNDING:

Funding is available in account number 4410-038-1025-3820.

APPROVALS:

The Utilities Department and the Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The pricing is considered fair and reasonable based upon prior purchases within the past three years. The lowest responsive and responsible bidder, FQS Bear Equipment, Inc., met all of the requirements of this solicitation.

Y19-169-SW, Fire Suppression on Heavy Equipment for Orange County Solid Waste

Therefore, recommendation for award is made to FQS Bear Equipment, Inc.

The bid tabulation is as follows:

	<i>Lot</i>	<i>Base</i>	<i>Option Year 1</i>	<i>Option Year 2</i>	<i>Total Estimated Bid</i>
FQS Bear Equipment, Inc.	1	\$520,140	\$520,140	\$522,240	\$1,562,520
	2	\$553,590	\$553,590	\$555,690	\$1,662,870
	3	\$259,000	\$259,000	\$259,700	\$777,700
Total		\$1,332,730	\$1,332,730	\$1,337,630	\$4,003,090
L.H. Travis, Inc., dba Fire Suppression Services LLC	1	\$648,860	\$669,830	\$592,020	\$2,010,710
	2	No Bid	No Bid	No Bid	No Bid
	3	No Bid	No Bid	No Bid	No Bid
Total		\$648,860	\$669,830	\$592,020	\$2,010,710




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

January 18, 2019

TO: Sherry Wooten, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y19-169-SW, Fire Suppression on Heavy Equipment for Orange County Solid Waste**

The Business Development Division evaluated the **2 bids** submitted for this project and found that the **bidders are not** an Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

