




## Interoffice Memorandum

January 24, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y19-718-TA, Eastern Water  
Reclamation Facility In-Plant Pump Station Replacement

### ACTION REQUESTED:

Approval to award Invitation for Bids Y19-718-TA, Eastern Water Reclamation Facility In-Plant Pump Station Replacement, to the low responsive and responsible bidder, Hinterland Group, Inc., in the total contract award amount of \$1,323,642.

### PROCUREMENT:

The work includes installing a new triplex pump station with three submersible pumps; construction of a new wet well; conversion of existing pump station into a gravity sewer manhole; installation of 65 linear feet of 16-inch force main; and installation of 48 linear feet of 24-inch gravity sewer. This project will increase the pump station flow capacity and prevent overflows. This project is located in District 4.

### FUNDING:

Funding is available in account number 4420-038-1538-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Hinterland Group, Inc., has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Hinterland Group, Inc.

Bid tabulation is as follows:

<u>BIDDERS:</u>	<u>BID AMOUNT</u>
Hinterland Group, Inc.	\$1,323,642
Carr & Collier, Inc.	\$1,987,000
Sawcross, Inc.	\$2,070,934



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

December 7, 2018

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-718-TA / Eastern Water Reclamation Facility in-plant Pump Station Replacement**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Hinterland Group, Inc. did not achieve good faith effort documentation. While the low bidder reported \$36,486 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The second low bid submitted by Carr & Collier, Inc. did not achieve good faith effort documentation and reported 24.92% MWBE participation in their bid.

The third low bid submitted by Sawcross, Inc. did not achieve good faith effort documentation and reported 1.53% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y19-718-TA / Eastern Water Reclamation Facility in-plant Pump Station Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Hinterland Group, Inc.	\$1,323,642	\$0	0.00%	no					58/12
2nd Low	Carr & Collier, Inc.	\$1,987,000	\$495,180	24.92%	no	\$663,358	50.12%			39/6
3rd Low	Sawcross, Inc.	\$2,070,934	\$31,685	1.53%	no	\$747,292	56.46%	\$83,934	4.22%	21/7