



March 31, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement  
Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y20-712-RC, Orange County  
Michigan Campus Parking Improvement

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-712-RC, Orange County Michigan Campus Parking Improvement, to the low responsive and responsible bidder, Condor Construction, Corp. in the total contract award amount of \$902,946.60.

PROCUREMENT:

The project includes parking improvements for the Orange County Michigan Campus parking lot. Construction will include additional parking, re-surfacing for existing parking areas, and site improvements for better water drainage associated with the parking areas. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-043-0263-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Condor Construction, Corp. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Condor Construction, Corp. has been determined to be responsible. Therefore, award is recommended to Condor Construction, Corp.

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Award of Invitation for Bids Y20-712-RC, Orange County Michigan Campus  
Parking Improvement

Bid tabulation is as follows:

<b>Bidder</b>	<b>Total Bid Amount</b>
Condor Construction, Corp.	\$ 902,946.60
W.T. Comp Inc.	\$1,057,500.00
Café Construction & Development Inc.	\$1,148,000.00
RMS Construction Group, LLC.	\$1,148,690.00
Prime Construction Group, Inc.	\$1,215,000.00
AJ Ribas (A2 Group, Inc.)	\$1,379,820.57



**BUSINESS DEVELOPMENT DIVISION**

December 2, 2019

TO: Rochelle Chambers, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-712-RC / Orange County Michigan Campus Parking Improvement**

The Business Development Division evaluated the five lowest bids of the six bids submitted for this project. Two of the bidders were Orange County certified Minority/Women Business Enterprises. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 46 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Condor Construction, Corp., did not achieve good faith effort documentation and reported 18.79% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Wbe-wf	John B. Webb & Associates	\$17,000
Mbe-hm	Siles And Sons, Inc.	\$21,500
Mbe-hm	Transpremier, LLC	\$31,000
Mbe-hm	Colorado Concrete & Paving, Inc.	\$100,200
<b>Total M/WBE Participation</b>		<b>\$169,700.00 (18.79%)</b>

The second low bid, submitted by Orange County Minority/Women Business Enterprise firm W.T. Comp Inc. is bidding as a prime. Therefore, W.T. Comp Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. While the second low bidder reported \$306,675 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. W.T. Comp Inc. reported self-performing 0% and did not achieve good faith effort documentation.

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**Y20-712-RC / Orange County Michigan Campus Parking Improvement**

The third low bid, submitted by Orange County Minority/Women Business Enterprise firm Café Construction & Development Inc. is bidding as a prime. Therefore, Café Construction & Development Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development Inc. reported self-performing 70.81%. They reported 7.51% other M/WBE participation in their bid and met the M/WBE participation goal.

The fourth low bid, submitted by RMS Construction Group, LLC, met the M/WBE participation goal and reported 26.99% M/WBE participation in their bid

The fifth low bid, submitted by Prime Construction Group, Inc., met the M/WBE participation goal and reported 25.05% M/WBE participation in their bid

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**Y20-712-RC / Orange County Michigan Campus Parking Improvement**

Rank	Bidder	Bid Amount	Prime MWBE \$'s In the Bid	Sub-contractor M/WBE \$'s In Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	EEO % M / W
Low Bid	Condor Construction, Corp.	\$902,946.60	\$0	\$169,700	0.00%	18.79%	18.79%	no			100/0
2nd Low	W.T. Comp Inc. [mbe-am]	\$1,057,500.00	\$0	\$0	0.00%	0.00%	0.00%	no	\$154,553.40	17.12%	100/0
3rd Low	Café Construction & Development Inc. [mbe-hm]	\$1,148,000.00	\$812,953	\$86,255	70.81%	7.51%	78.33%	na	\$245,053.40	27.14%	50/0
4th Low	RMS Construction Group, LLC	\$1,498,690.00	\$0	\$404,431	0.00%	26.99%	26.99%	na	\$595,743.40	65.98%	75/8
5th Low	Prime Construction Group, Inc.	\$1,215,000.00	\$0	\$304,388	0.00%	25.05%	25.05%	na	\$312,053.40	34.56%	57/11
6th Low	AJ Ribas (A2 Group, Inc.)	\$1,379,820.57	\$0	\$382,445	0.00%	27.72%	27.72%	na	\$476,873.97	52.81%	72/6