



April 16, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y19-723-RC, Kelly Park Restroom

ACTION REQUESTED:

Approval to award Invitation for Bids, Y19-723-RC, Kelly Park Restroom, to the low responsive and responsible bidder, Sloan Builders, Inc., in the total contract award amount of \$605,000.

PROCUREMENT:

Work will take place at Kelly Park and consists of restrooms and showers building upgrades. The new restrooms and showers prototype being utilized will feature painted split face CMU block and standing seam metal roof with a footprint of 2322 square feet. The interior will house 3 water closets per side, 3 showers, concrete bench, and 2 sinks. Intersecting the spaces is a plumbing chase and janitorial room. The project is located in District 2.

FUNDING:

Funding is available in account number 1050-068-2151-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. MIE, Inc. was found non-responsible for not meeting the similar projects requirement. The bid submitted from Sloan Builders, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Sloan Builders, Inc. has been determined to be responsible. Therefore, award is recommended to Sloan Builders, Inc.

Award Invitation for Bid Y19-723-RC, Kelly Park Restroom

<u>Bids Received</u>	<u>Total Estimated Bid</u>
Sloan Builders, Inc.	\$605,000
Sequel Developers, Inc.	\$653,150
RL Burns, Inc.	\$666,069
Core Engineering & Construction, Inc.	\$673,568
Boulevard Contractors Corp.	\$706,410
EPS Contractor Group, Corp.	\$724,000
Johnson – Laux Construction, LLC	\$740,973
MIE, Inc.	non-responsible



BUSINESS DEVELOPMENT DIVISION

March 19, 2019

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

3/20/19 07:27:27
Procurement Division

PROJECT: Y19-723-RC / Kelly Park Restroom

The Business Development Division evaluated the 4 lowest bids of the 7 bids submitted for this project and found that the apparent low bidder Sloan Builders, Inc. met the MWBE participation goal and reported 26.43% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Prime Electrical Services, Inc.	\$63,775
Mbe-hm	Rodolfo Ortiz Plumbing, Inc.	\$96,150
Total MWBE Participation		\$159,925.00 (26.43%)

The second low bid submitted by Orange County MWBE firm Sequel Developers, Inc. is bidding as a prime. Therefore, Sequel Developers, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. Sequel Developers, Inc. reported self-performing only 15.48%. They reported 22.07% other MWBE participation in their bid and did not achieve good faith effort documentation.

The third low bid submitted by Orange County MWBE firm RL Burns, Inc. is bidding as a prime. Therefore, RL Burns, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. RL Burns, Inc. reported self-performing 0%. While the third low bidder reported \$189,551 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The fourth low bid submitted by Core Engineering & Construction, Inc. did not achieve good faith effort documentation and reported 18.18% MWBE participation in their bid.

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None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-723-RC / Kelly Park Restroom**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	EEO % M / W
Low Bid	Sloan Builders, Inc.	\$605,000.00	\$0	\$159,925	0.00%	26.43%	26.43%	na			0/20
2nd Low	Sequel Developers, Inc. [mbe-afam]	\$653,150.00	\$101,140	\$144,168	15.48%	22.07%	37.56%	no	\$48,150.00	7.96%	66/16
3rd Low	RL Burns, Inc. [mbe-afam]	\$666,069.00	\$0	\$0	0.00%	0.00%	0.00%	no	\$61,069.00	10.09%	64/14
4th Low	Core Engineering & Construction, Inc.	\$673,568.00	\$0	\$122,445	0.00%	18.18%	18.18%	no	\$68,568.00	11.33%	11/25
5th Low	Boulevard Contractors Corp.	\$706,410.00	\$0	\$264,168	0.00%	37.40%	37.40%	na	\$101,410.00	16.76%	50/0
6th Low	EPS Contractor Group, Corp. [mbe-hm]	\$724,000.00	\$236,421	\$172,231	32.65%	23.79%	56.44%	no	\$119,000.00	19.67%	50/0
7th Low	Johnson - Laux Construction, LLC	\$740,973.00	\$0	\$185,313	0.00%	25.01%	25.01%	na	\$135,973.00	22.47%	5/9