




## Interoffice Memorandum

July 10, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: David Gregory, Manager, Solid Waste Division  
407-254-9653

Subject: Award of Invitation for Bids Y18-759-RM, Orange County Porter Transfer  
Station Site Improvements

### ACTION REQUESTED:

Approval to award Invitation for Bids, Y18-759-RM, Orange County Porter Transfer Station Site Improvements, to the low responsive and responsible bidder, Leisure Construction, Inc. in the total contract award amount of \$1,913,000.

### PROCUREMENT:

The scope of work consists of construction of a new scalehouse and scale, small vehicle drop off facility, and household hazardous waste building facility. The project is located in District 2.

### FUNDING:

Funding is available in account number 4410 038 1061 6310.

### APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

### REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by Leisure Construction, Inc. is approximately 29% lower than the second low bidder, staff evaluated the bids, met with Leisure Construction, Inc. who confirmed their price and understanding of the scope of work, and determined that the low bid is reasonable. References provided were satisfactory for this type of work and Leisure Construction, Inc. has been determined to be responsible. Therefore, award is recommended to Leisure Construction, Inc. Bid tabulation is as follows:

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Award of Invitation for Bids Y18-759-RM

Bids Received

Leisure Construction, Inc.	\$1,913,000
Mulligan Constructors, Inc.	\$2,477,626
West Construction, Inc.	\$2,528,607



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 25, 2018

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y18-759-RM / Orange County Porter Transfer Station Site Improvements**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Leisure Construction, Inc. did not achieve good faith effort documentation and reported 17.93% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-am	Valencia Construction Group	\$321,657
Mbe-af	L & S Diversified	\$16,350
Wbe-wf	Flash-Rite, Inc.	\$5,000
<b>Total MWBE Participation</b>		<b>\$343,007 (17.93%)</b>

The second low bid submitted by Mulligan Constructors, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by West Construction, Inc. met the MWBE participation goal and reported 25.11% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y18-759-RM / Orange County Porter Transfer Station Site Improvements**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Leisure Construction, Inc.	\$1,913,000	\$343,007	17.93%	no					12/12
2nd Low	Mulligan Constructors, Inc.	\$2,477,626	\$0	0.00%	no	\$564,626	29.52%			11/11
3rd Low	West Construction, Inc.	\$2,528,607	\$635,000	25.11%	na	\$615,607	32.18%	\$50,981	2.06%	61/6