



November 10, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y21-7051-FH Internal Operations
Center II 2nd Floor Space Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7051-FH, Internal Operations Center II 2nd Floor Space Renovations to the low responsive and responsible bidder, S.A. Casey Construction, Inc. in the total contract award amount of \$480,000.

PROCUREMENT:

Work under this contract consists of renovation based on Architectural Design Collaborative, Inc.'s assessment report including development of construction plans and permitting to improve functionality of office space layout and provide new offices for future Procurement Division's growth. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by SkyBuilders USA, LLC and APD Construction LLC were determined to be non-responsible for failure to meet the similar project requirements identified in the IFB. The bids submitted by Land-Ron, Inc. and Torres Legacy General Contractor, LLC were determined to be deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. The bid submitted by S.A. Casey Construction, Inc. is considered reasonable based on the engineer's estimate.

Award of Invitation for Bid Y21-7051-FH, Internal Operations Center I 2nd Floor Space Renovations
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References provided were satisfactory for this type of work and S.A. Casey Construction, Inc. has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

Bid tabulation is as follows:

<u>Number</u>	<u>Bids Received</u>	<u>Total Estimated Bid</u>
1	S.A. Casey Construction, Inc.	\$480,000
2	CIC Construction Group USA, LLC	\$480,115
3	SkyBuilders USA, LLC	Non-Responsible
4	APD Construction, LLC	Non-Responsible
5	Land-Ron, Inc.	Non-Responsive
6	Torres Legacy General Contractor, LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

September 21, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-7051-FH / Internal Operations Center (IOC) II 2nd Floor Office Renovations

The Business Development Division evaluated all six bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 99 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm SkyBuilders USA, LLC, is bidding as a Prime contractor. Therefore, SkyBuilders USA, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. SkyBuilders USA, LLC, reported self-performing 59.40% with 25.91% M/WBE sub-contractor's participation listed on attachment C-2. The M/WBE participation goal of 25% was met. Please note the following certified M/WBE participation:

MBE-HM	SkyBuilders USA, LLC	\$276,492.00
MBE-HM	D'Novo Services, LLC	\$76,185.00
Not Orange County Certified	Environmental Painting Alternatives, Inc.*	\$15,905.00
MBE-HM	Rivera Tile & Stone, Inc.	\$28,400.00
MBE-HM	Amka Plumbing Corp. Company	\$3,000.00
MBE-HM	Industrial Sprinkler	\$13,000.00
Not Orange County Certified	Central Florida Lumber and Supply Co. Mills & Nebraska*	\$30,382.00
Total MWBE Participation		\$397,077.00 (85.30%)

*This firm was not Orange County certified at time of bid submittal.

Interoffice Memorandum

The apparent second low bidder, submitted by S.A. Casey Construction, Inc., reported 25.26% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Rivera Tile & Stone, Inc.	\$28,400.00
WBE-WF	Lavender Lady Plumbing	\$3,650.00
MBE-HM	Industrial Sprinkler	\$13,000.00
MBE-HM	D'Novo Services	\$76,185.00
Total MWBE Participation		\$121,235.00 (25.26%)

The apparent third low bidder, submitted by CIC Construction Group USA, LLC., reported 28.89% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Rivera Tile & Stone, Inc.	\$28,400.00
MBE-AFAM	Martin King Waterproofing, Inc.	\$17,974.00
WBE-WF	Lavender Lady Plumbing	\$3,650.00
MBE-HM	Industrial Sprinkler	\$12,500.00
MBE-HM	D'Novo Services	\$76,185.00
Total MWBE Participation		\$138,709.00 (28.89%)

The fourth low bidder, submitted by Orange County MBE firm APD Construction, LLC, is bidding as a Prime contractor. Therefore, APD Construction, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. APD Construction, LLC, reported self-performing 45.21% with 25.43% M/WBE sub-contractor's participation listed on attachment C-2. The M/WBE participation goal of 25% was met. Please note the following certified M/WBE participation:

MBE-HM	APD Construction, LLC	\$234,762.01
MBE-HM	M & M Electric of Central Florida, Inc.	\$100,000.00
WBE-WF	Lavender Lady Plumbing	\$3,650.00
MBE-HM	Rivera Tile & Stone, Inc.	\$28,400.00
Total MWBE Participation		\$132,050.00 (70.65%)

The fifth low bidder Land-Ron, Inc., reported 0.00% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not provide good faith effort documentation.

The sixth low bidder Torres Legacy General Contractor, LLC, reported 12.58% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$76,185.00
Total MWBE Participation		\$76,185.00 (12.58%)

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-7051-FH / Internal Operations Center (IOC) II 2nd Floor Office Renovations**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	SkyBuilders USA, LLC	\$465,485.00	\$276,492.00	\$120,585.00	59.40%	25.91%	85.30%	N/A	29 / 71 %
2nd Low	S.A. Casey Construction, Inc.	\$480,000.00	\$0.00	\$121,235.00	0.00%	25.26%	25.26%	N/A	15 / 8 %
3rd Low	CIC Construction Group USA, LLC	\$480,115.00	\$0.00	\$138,709.00	0.00%	28.89%	28.89%	N/A	40 / 0 %
4th Low	APD Construction, LLC	\$519,227.01	\$234,762.01	\$132,050.00	45.21%	25.43%	70.65%	N/A	50 / 50 %
5th Low	Land-Ron, Inc.	\$528,889.45	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	85 / 12 %
6th Low	Torres Legacy General Contractor, LLC	\$605,543.00	\$0.00	\$76,185.00	0.00%	12.58%	12.58%	No	100 / 0 %