



BUSINESS DEVELOPMENT DIVISION

March 25, 2025

TO: Rolando Melo, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y25-730-R2, Sheriff's Criminal Investigation Division Renovation (Base Bid plus Additive #1) (Revised)

The Business Development Division evaluated five bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 53 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by CORE Engineering & Construction, Inc., reported 44.38% in M/WBE participation. The apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	CK Flooring	\$184,627.50
MBE-AFAM	Celectsys, Inc.	\$248,400.00
Total MWBE Participation		\$433,027.00 (44.38%)

The second low bid, submitted by S.A. Casey Construction, reported 24.52% in M/WBE participation. The second low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on February 10, 2025, for the second low bidder to submit:

- Contract and Subcontract Goal Participation Schedule Form (Base Bid plus Additive #1)
- Good Faith Effort Action #1, #2, #3, #4, and #5

Sheena Ferguson 3.25.2025

Y25-730-R2, Sheriff's Criminal Investigation Division Renovation (Base Bid plus Additive #1) (Revised)

Page 2 of 3

As of February 11, 2025, the second low bidder responded and submitted:

- Updated Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1- No documentation provided.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- No documentation provided.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

The second low bid, submitted by S.A. Casey Construction, reported 32.39% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation

MBE-AFAM	Celectsys, Inc.	\$350,000.00
Total MWBE Participation		\$350,000.00 (32.39%)

The third low bid, submitted by Ulloa Management Group, LLC, reported 0% in M/WBE participation. The third low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on February 10, 2025, for the third low bidder to submit:

- Contract and Subcontract Goal Participation Schedule Form (Base Bid) & (Base Bid plus Additive #1)
- Good Faith Effort Action #1, #2, #3, #4, and #5

As of February 10, 2025, the third low bidder responded and submitted:

- Contract and Subcontract Goal Participation Schedule Form
- Equal Employment Opportunity Workforce Form
- M/WBE Certificates from other agencies (None of the companies are Orange County certified companies)
- Good Faith Effort Action #1- No documentation provided.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- Bidder provided documentation, however not sufficient.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

The third low bid, submitted by Ulloa Management Group, LLC, reported 0% in M/WBE participation. The third low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. The bidder indicated that they have historically performed (100 % In-house) the scope of services denoted on the Good Faith Effort exception form. However their Contract and Sub-Contract Goal Participation Schedule form the Prime Contractor indicated they will complete only (42.81%-in house) and list several subcontractors completing scopes of services (plumbing, electrical, mechanical) for the percentage of (57.19%) of the project. Per the Ordinance, Sec. 17-321, A prime contractor is not required to subcontract out work that it has

Y25-730-R2, Sheriff's Criminal Investigation Division Renovation (Base Bid plus Additive #1) (Revised)

Page 3 of 3

historically and consistently performed with its own work force. There is M/WBE availability for the scope of services listed. Therefore, Good Faith Effort documentation was not achieved.

The fourth low bid, submitted by Orange County MBE firm Axios Construction Services, LLC, is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC is required to self-perform no less than 51 % of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC reported self-performing 29.16% with 20.21% subcontractor's participation and met the 25% M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services	\$390,155.00
Not currently Orange County Certified	Central Florida Lumber dba Mills & Nebraska*	\$23,024.00
MBE-AFAM	CTR III Control Engineering Group	\$270,504.00
Not currently Orange County Certified	Density, LLC*	\$31,000.00
Total MWBE Participation		\$660,659.00 (49.37%)

*Not currently an Orange County certified company.

The fifth low bid, submitted by CIC Construction Group USA, LLC, reported 30.98% in M/WBE participation. The fifth low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	CK Flooring, Inc.	\$188,250.00
MBE-AFAM	Celectsys, Inc.	\$265,000.00
Total MWBE Participation		\$453,250.00 (30.98%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON**Y25-730-R2, Sheriff's Criminal Investigation Division Renovation (Base Bid plus Additive #1) (Revised)**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	CORE Engineering & Construction, Inc.	\$975,833.99	\$0.00	\$433,027.50	0.00%	44.38%	44.38%	N/A	10 / 10 %
2nd Low	S.A. Casey Construction	\$1,080,650.00	\$0.00	\$350,000.00	0.00%	32.39%	32.39%	N/A	39 / 22 %
3rd Low	Ulloa Management Group, LLC	\$1,131,624.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	Yes	80 / 28 %
4th Low	Axios Construction Services, LLC	\$1,338,162.00	\$390,155.00	\$270,504.00	29.16%	20.21%	49.37%	N/A	100 / 22 %
5th Low	CIC Construction Group USA, LLC	\$1,463,060.00	\$0.00	\$453,250.00	0.00%	30.98%	30.98%	N/A	100 / 22 %