



Interoffice Memorandum

February 4, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Michael Hudkins P.E., Water Reclamation Manager, Utilities Department
407-254-9685

SUBJECT: Award of Invitation for Bids Y20-180-AV, Transport, Processing and Disposal of Biosolids for the Eastern and Northwest Water Reclamation Facilities

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-180-AV, Transport, Processing and Disposal of Biosolids for the Eastern and Northwest Water Reclamation Facilities, to the low responsive and responsible bidder, Denali Water Solutions LLC, in the estimated contract award amount of \$7,999,500 for a three-year term. Further, request authorization for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide all labor, processes, materials, and equipment necessary for removing, transporting, processing, and disposing of nondigested dewatered biosolids produced at the water reclamation facilities.

FUNDING:

Funding will be available in accounts 4420-038-1355-3197 and 4420-038-1357-3197.

APPROVALS:

The Utilities Department and the Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Denali Water Solutions LLC, has the necessary manpower and equipment to perform this contract. The bid submitted by Denali Water Solutions LLC is considered fair and reasonable by staff based on comparison to the current contract.

Award of Invitation for Bids Y20-180-AV, Transport, Processing and Disposal of Biosolids for the Eastern and Northwest Water Reclamation Facilities

Bid tabulation is as follows:


<u>Bidder</u>	<u>Estimated Bid Total</u>
Denali Water Solutions LLC	\$ 7,999,500
Shelley's Septic Tank, Inc.	\$ 9,000,000
Sweetwater Environmental, Inc.	\$ 9,196,500
Merrell Bros., Inc.	\$ 9,211,500
Synagro South, LLC	\$11,512,500



BUSINESS DEVELOPMENT DIVISION

January 28, 2020

TO: Ana Villalona, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y20-180-AV, Transport, Processing and Disposal of Biosolids for the Eastern and Northwest Water Reclamation Facilities**

The Business Development Division evaluated the **five bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

