



Interoffice Memorandum

February 6, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: *Carrie Mathes* Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

Contact: Andres Salcedo P.E., Deputy Director, Utilities Department
407-254-9719

Subject: Award of Invitation for Bids Y20-723-TA, Gravity Sewer
Replacement Package 4

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-723-TA, Gravity Sewer Replacement Package 4, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$2,789,497.95.

PROCUREMENT:

This project consists of installation of approximately 3,000 linear feet of gravity sewer including manhole replacements, lateral replacements, and cure-in-place lining. Pump station work includes elimination of existing duplex pump station and electrical system improvements. Sustainability components include repairing aging infrastructure. This project is located in Districts 3 and 4.

FUNDING:

Funding is available in account numbers 4420-038-1500-6340, 4420-038-1559-6310, and 4420-038-1559-6310.

APPROVALS:

The Utilities Engineering and the Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc., has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

The bid tabulation is as follows:

BIDDER:

ESTIMATED TOTAL BID AMOUNT:

Prime Construction Group, Inc.	\$2,789,497.95
Cathcart Construction Co.	\$2,846,183.85
R.P. Utility & Excavation Corp.	\$2,885,100.14
Killebrew, Inc.	\$2,886,263.65
Schuller Contractors Inc.	\$2,910,920.65
Intercounty Engineering, Inc.	\$3,420,288.27
SanPik, Inc.	\$3,448,431.00



BUSINESS DEVELOPMENT DIVISION

December 17, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-723-TA / Orange County Gravity Replacement Package 4

The Business Development Division evaluated the three lowest bids of the seven bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 60 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Prime Construction Group, Inc., achieved good faith effort documentation and reported 3.24% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-hm	Central Florida Construction Walls, Inc.	\$36,883.00
Mbe-hm	Diversified Supply, Inc.	\$21,444.71
Mbe-afam	HZ Construction, Inc.	\$21,300.00
Wbe-wf	Kathy's Video	\$1,400.00
Mbe-hm	Trujillo Trucking, Inc.	\$4,640.00
Wbe-wf	Winter Garden Grassing	\$4,760.00
Total M/WBE Participation		\$90,427.71 (3.24%)

The second low bid, submitted by Cathcart Construction Company-Florida LLC, did not achieve good faith effort documentation. While the second low bidder reported \$720,826.50 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid, submitted by R.P. Utility & Excavation Corp., did not achieve good faith effort documentation. While the third low bidder reported \$339,250 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

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None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-723-TA / Orange County Gravity Replacement Package 4**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$2,789,497.95	\$90,427.71	3.24%	yes					56/11
2nd Low	Cathcart Construction Company- Florida LLC	\$2,846,183.85	\$0.00	0.00%	no	\$56,685.90	2.03%			69/4
3rd Low	R.P. Utility & Excavation Corp.	\$2,885,100.14	\$0.00	0.00%	no	\$95,602.19	3.43%	\$38,916.29	1.37%	100/0
4th Low	Killebrew, Inc.	\$2,886,263.65	\$0.00	0.00%	no	\$96,765.70	3.47%	\$40,079.80	1.41%	25/6
5th Low	Schuller Contractors Incorporated	\$2,910,920.65	\$316,367.00	10.87%	no	\$121,422.70	4.35%	\$64,736.80	2.27%	71/4
6th Low	Intercounty Engineering, Inc.	\$3,420,288.27	\$0.00	0.00%	no	\$630,790.32	22.61%	\$574,104.42	20.17%	74/7
7th Low	SanPik, Inc.	\$3,448,431.00	\$0.00	0.00%	no	\$658,933.05	23.62%	\$602,247.15	21.16%	31/9