



May 13, 2021

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

SUBJECT: Award of Invitation for Bids Y21-737-JS, Health Department Buildings 1 & 2 Roof and Window Replacement

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-737-JS, Health Department Buildings 1 & 2 Roof and Window Replacement, to the low responsive and responsible bidder, Gomez Construction Co. in the total contract award amount of \$2,492,015.

**PROCUREMENT:**

This project will consist of roof and window replacement at Health Department Building 1 and roof replacement at Health Department Building 2. This project is located in District 6.

**FUNDING:**

Funding is available in account numbers 1023-043-2052-3810 and 1023-043-0263-3810.

**APPROVALS:**

The Capital Projects Division and the Business Development Division concur with this recommendation.

**REMARKS:**

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Gomez Construction Co. is considered reasonable based on comparison to the engineer's estimate. Gomez Construction Co. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Gomez Construction Co.

Award of Invitation for Bids Y21-737-JS, Health Department Buildings 1 & 2 Roof and Window Replacement

The bid responses received from New Vista Builders Group, Poli Construction, Inc., SkyBuilders USA, LLC, Oelrich Construction, Axios Construction Services, LLC, and R L Burns, Inc. were deemed non-responsive for failure to meet good faith effort requirements.

Bid tabulation as follows:

<b><u>Bidder:</u></b>	<b><u>Bid Amount:</u></b>
Gomez Construction Co.	\$2,492,015
New Vista Builders Group, LLC	Non-Responsive
Poli Construction, Inc.	Non-Responsive
SkyBuilders USA, LLC	Non-Responsive
Oelrich Construction, Inc.	Non-Responsive
Axios Construction Services, LLC	Non-Responsive
R L Burns, Inc.	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

April 20, 2021

**TO:** Jacqueta Scott, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y21-737-JS / Health Department Building 1 & 2 Roof and Window Replacement Base Bid (Revised)**

The Business Development Division evaluated all seven bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 93 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, New Vista Builders Group, LLC did not achieve good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. The low bidder reported 0% M/WBE participation and they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed and the goal was not met.

MBE-AM	D & R Cabinetry & Millwork, Inc.	\$34,900.00
MBE-AFAM	Lenard Bell Painting	\$41,521.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$76,421.00 (3.91%)</b>

The second low bidder, Poli Construction, Inc., did not submit good faith effort documentation. The second low bidder reported 0% M/WBE participation, therefore, the M/WBE goal was not met.

*Sheena Ferguson*

**Interoffice Memorandum**

The third low bid, submitted by Orange County MBE firm SkyBuilders USA, LLC, did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, SkyBuilders USA, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. SkyBuilders USA, LLC, reported self-performing 0% with 0% sub-contractor's participation, they did not specify the work to be performed on attachment C-2. The bidder did not achieve good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. At the time of bid opening, Pipeline Mechanical, was not an Orange County certified M/WBE firm. Therefore, the M/WBE participation could not be confirmed and the goal was not met.

MBE-HM	SkyBuilders USA, LLC	\$550,000.00
MBE-AFAM	Lenard Bell Painting	\$155,786.50
MBE-HM	Control Engineering Group	\$2,302.64
Not Orange County certified	Pipeline Mechanical	\$5,412.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$708,089.14 (32.94%)</b>

The fourth low bidder, Oelrich Construction, Inc., did not submit good faith effort documentation. The fourth low bidder reported 0% M/WBE participation, therefore, the M/WBE goal was not met.

The fifth low bidder, Gomez Construction Co., did not submit good faith effort documentation. The fifth low bidder reported 36.40% M/WBE participation, therefore, the M/WBE goal was met. Please note the following certified M/WBE participation:

MBE-AM	D & R Cabinetry & Millwork, Inc.	\$34,900.00
MBE-AM	C.T. Windows	\$836,410.00
MBE-HM	M & M Electric of Central Florida	\$35,868.00
<b>Total MWBE Participation</b>		<b>\$907,178.00 (36.40%)</b>

The sixth low bid, submitted by Orange County MBE firm Axios Construction Services, LLC, did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC, reported self-performing 38.04% with 0% sub-contractor's participation, they did not specify the scope of classification on attachment C-2. The bidder did not submit good faith effort documentation. Therefore, the M/WBE participation could not be confirmed and the goal was not met.

MBE-AFAM	Axios Construction Services, LLC	\$986,606.00
MBE-HM	CTR III Enterprise	\$2,304.65
MBE-AM	C.T. Windows	\$800,335.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$1,789,245.65 (68.99%)</b>

**Interoffice Memorandum**

The seventh low bid, submitted by Orange County MBE firm R L Burns, Inc., did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, R L Burns, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. R L Burns, Inc., reported self-performing 0% with 26.32% sub-contractor's participation on attachment C-2. The bidder did not submit good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. Therefore, the M/WBE goal was not met.

MBE-AM	Architectural Aluminum Techniques	\$685,000.00
<b>Total MWBE Participation</b>		<b>\$685,000.00 (26.32%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y21-737-JS / Health Department Building 1 & 2 Roof & Window Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'s in the Bid</b>	<b>Sub-contractor M/WBE \$'s in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 25%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	New Vista Builders Group, LLC	\$1,956,100.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	13 / 0 %
2nd Low	Poli Construction, Inc.	\$2,075,511.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	14 / 0 %
3rd Low	SkyBuilders USA, LLC	\$2,149,700.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	29 / 71 %
4th Low	Oelrich Construction, Inc.	\$2,418,682.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	5 / 13 %
5th Low	Gomez Construction Co.	\$2,492,015.00	\$0.00	\$907,178.00	0.00%	36.40%	36.40%	N/A	26 / 11 %
6th Low	Axios Construction Services, LLC	\$2,593,666.00	\$986,606.00	\$0.00	38.04%	0.00%	38.04%	No	0 / 100 %
7th Low	R L Burns, Inc.	\$2,602,923.00	\$0.00	\$685,000.00	0.00%	26.32%	26.32%	No	43 / 30 %