



INTEROFFICE MEMORANDUM

September 20, 2024

TO: Tracy Attenasio, Contracts Supervisor
Procurement Division

FROM: Sheena Ferguson, Manager
Business Development Division

SUBJECT: Business Development Division M/WBE Proposal Evaluation (Revised)

PROJECT: Y24-809-TA, Construction Manager at Risk Services for the Orange County Convention Center Phase 5A Improvements

The Minority/Women Business Enterprise (M/WBE) inclusion at the management level is a minimum of 24%. The M/WBE goals for this Request for Proposal (RFP) are certified minority/women business enterprise subcontract utilization goal of 27% of the Guaranteed Maximum Price (GMP). The Minority/Women employment workforce level's goal of 18% minority and 6% women. Listed below are respondents to the subject RFP with their M/WBE participation score along with the bonus points for Registered Service-Disabled Veterans and Dislocated Workers:

1. Hensel Phelps

M/WBE Management Level Requirement:

Name of the Teaming Firms	M/WBE Classification	Management Level %	Minority Employment Workforce %	Women Employment Workforce %
Hensel Phelps	N/A	76%	46.4%	18.6%
P. A. Wallace & Associates, Inc	African American Female	5%	100%	25%
Praise Contracting, LLC	African American Male	5%	90%	10%
PSA Management	African American - Male	5%	58.3%	41.7%
Competitive Edge Partners & Consulting, LLC	Hispanic American Female	2%	29.3%	50%
Votum Construction, LLC	African American Female	2%	35.7%	50%
Work Horse Temps	African American Male	3%	varies*	varies*
Curtoom Companies, Inc.*	African American Male	2%**	82.9%	48.7%
	Total M/WBE Management Level	22%		

*denoted varies and not a raw number.

**Proposed to meet the M/WBE management level criteria. The firm is a Registered SDV, but not currently an Orange County M/WBE certified

Sheena Ferguson 9.20.2024

M/WBE Goal #1: Certified minority/women business enterprise subcontract utilization goal of 27% of the Guaranteed Maximum Price (GMP).

Hensel Phelps 's subcontractor utilization plan commits to achieving a M/WBE commitment of 27 %.

M/WBE Goal #2: The Minority/Women employment workforce levels goal of eighteen percent (18%) minority and six percent (6%) women.

Total Minority employment workforce levels achieved: Yes
Total Women employment workforce levels achieved: Yes

Total M/WBE Participation Weighted Score: 15

Bonus Points:

Registered SDV(s) Proposed:
 Hensel Phelps's registered SDV utilization plan commits to achieving a Registered SDV commitment of five firms.

SDV Bonus Points: 10

Displaced Worker(s) Proposed: 5
 Displaced Worker(s) Bonus Points: 5

Total Bonus Points: 15

2. PCL Construction Services, Inc.

M/WBE Management Level Requirement:

Name of the Teaming Firms	M/WBE Classification	Management Level %	Minority Employment Workforce %	Women Employment Workforce %
PCL Construction Services, Inc.	N/A	75%	48.82%	22.07%
Cornerstone Construction Services, Inc.	WBE	5%	61.11%	16.67%
JCB Construction	M/WBE	5%	75%	6.25%
PSA Constructors, Inc	African American MBE	5%	41.6%	58.3%
Provisions Construction & Development, Inc	African American MBE	5%	100%	16.67%
Votum Construction, LLC	African American Female	5%	35.7%	50%
	Total M/WBE Management Level	25%		

M/WBE Goal #1: Certified minority/women business enterprise subcontract utilization goal of 27% of the Guaranteed Maximum Price (GMP).

PCL Construction Services, Inc subcontractor utilization plan states the 27% M/WBE commitment is unattainable and plan to achieve the greatest number of qualified firms.

M/WBE Goal #2: The Minority/Women employment workforce levels goal of eighteen percent (18%) minority and six percent (6%) women.

Total Minority employment workforce levels achieved: Yes

Total Women employment workforce levels achieved: Yes

Total M/WBE Participation Weighted Score: 15

Bonus Points:

Registered SDV(s) Proposed:

PCL's registered SDV utilization plan commits to achieving a Registered SDV commitment of five firms.
SDV Bonus Points: 10

Displaced Worker(s) Proposed: 5

Displaced Worker(s) Bonus Points: 5

Total Bonus Points: 15

3. Turner Construction Company

M/WBE Management Level Requirement:

Name of the Teaming Firms	M/WBE Classification	Management Level %	Minority Employment Workforce %	Women Employment Workforce %
Turner Construction Company	N/A	74.5%	34.1%	25%
Albu & Associates, Inc	Hispanic MBE	6%	22%	22%
JCB Construction	African American M/WBE	6%	75%	6.25%
SkyBuilders USA LLC	Hispanic MBE	6%	100%	21.27%
3D Strategic Management, Inc	African American M/WBE	2.5%	100%	60%
Motz Consulting Engineers, Inc.	WBE	2.5%	21.8%	21.8%
Provisions Constructions & Development, Inc	African American MBE	2.5%	100%	33%%
	Total M/WBE Management Level	25.5%		

M/WBE Goal #1: Certified minority/women business enterprise subcontract utilization goal of 27% of the Guaranteed Maximum Price (GMP).

Turner Construction Company 's subcontractor utilization plan commits to achieving a M/WBE commitment of 27%.

M/WBE Goal #2: The Minority/Women employment workforce levels goal of eighteen percent (18%) minority and six percent (6%) women.

Total Minority employment workforce levels achieved: Yes
Total Women employment workforce levels achieved: Yes

Total M/WBE Participation Weighted Score: 60

Bonus Points:

Registered SDV(s) Proposed:

Turner Construction Company 's registered SDV utilization plan commits to achieving a Registered SDV commitment of five firms.

SDV Bonus Points: 10

Displaced Worker(s) Proposed: 5
 Displaced Worker(s) Bonus Points: 5

Total Bonus Points: 15