



November 14, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division
407-254-9918

Subject: Award of Invitations for Bids Y21-7045-TA Utilities Pump Station
Improvements Package 32

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7045-TA, Utilities Pump Station Improvements Package 32, to the low responsive and responsible bidder, Prime Construction Group, Inc. in the total contract award amount of \$3,935,190.

PROCUREMENT:

Work under this contract includes improvements to four duplex pump stations including installation of liners in the wet well, replacement of pumps, riser and discharge piping, valves, electrical systems, and improve site access and security. This project is located in Districts 2, 3, and 4.

FUNDING:

Funding is available in account numbers 4420-038-1503-57-6310, 4420-038-1503-51-6310, 4420-038-1503-74-6310, and 4420-038-1559-0100-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from Felix Associates of Florida, Inc. and BLDM USA, LLC. were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. A timely protest was filed by Felix Associates of Florida, Inc. A protest review was held by the Procurement Manager on November 11, 2021. The protest was denied and was not appealed. References provided were satisfactory for this type of work and Prime Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y21-7045-TA, Utilities Pump Station Improvements Package 32
Page 2

Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Prime Construction Group, Inc.	\$3,935,190
Felix Associates of Florida, Inc.	Non-Responsive
BLDM USA, LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

October 4, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y21-7045-TA / Utilities Pump Station Improvements Package 32

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 16%. At the time of bid opening, at least 117 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by BLDM USA, LLC, reported 12.72% in M/WBE participation. They did not meet the 16% M/WBE participation goal and did not submit sufficient good faith effort documentation. Please note the following certified M/WBE participation:

<i>Not Orange County Certified</i>	<i>Rangeline Tapping Services*</i>	<i>\$16,000.00</i>
MBE-HM	D'Novo Services, LLC	\$364,000.00
Total MWBE Participation		\$364,000.00 (12.72%)

* The firm was not Orange County certified at the time of bid opening

The apparent second low bidder, submitted by Felix Associates of Florida, Inc., reported 3.66% in M/WBE participation. They did not meet the 16% M/WBE participation goal and did not submit sufficient good faith effort documentation. Please note the following certified M/WBE participation:

MBE-AFAM	HZ Construction	\$22,820.00
WBE-WF	LP Video Productions	\$775.00
MBE-HM	EM Paving	\$67,967.00
MBE-HM	La Costa Sod	\$1,800.00
MBE-HM	On Point Surveying	\$21,600.00
WBE-HF	Interstate Recycling	\$12,000.00
Total MWBE Participation		\$126,962.00 (3.66%)

Sheena Carson

Interoffice Memorandum

The apparent third low bidder, submitted by Prime Construction Group, Inc., reported 16.30% in M/WBE participation. They met the 16% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

WBE-WF	LP Video Productions	\$775.00
MBE-AFAM	HZ Construction	\$22,820.00
MBE-HM	EM Paving	\$54,531.00
MBE-HM	Central Florida Construction Walls	\$85,910.00
MBE-HM	On Point Surveying	\$21,600.00
MBE-AFAM	Bennet Electrical Contractor	\$322,167.00
MBE-HM	Diversified Supply	\$133,480.00
Total MWBE Participation		\$641,283.00 (16.30%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y21-7045-TA / Utilities Pump Station Improvements Package 32						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 16%)	GFE	EEO % M / W
Low Bid	BLDM USA, LLC	\$2,861,016.00	\$364,000.00	12.72%	No	80 / 20 %
2nd Low	Felix Associates of Florida, Inc.	\$3,469,500.00	\$126,962.00	3.66%	No	5 / 10 %
3rd Low	Prime Construction Group, Inc.	\$3,935,190.00	\$641,283.00	16.30%	N/A	40 / 8 %