



## Interoffice Memorandum

APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

BCC Mtg. Date: November 15, 2016

October 25, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

For: Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y17-100-RM, Stormwater System Video,  
Cleaning, Sealing, Void Detection and Filling

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-100-RM, Stormwater System Video, Cleaning, Sealing, Void Detection and Filling to the low responsive and responsible bidder, EnviroWaste Services Group, Inc. in the estimated annual contract award amount of \$1,403,602. Further request authorization for the Procurement Division to exercise contract option years one and two.

### PROCUREMENT:

Work under this contract includes inspection, cleaning and sealing of deteriorated and or damaged stormwater systems and detection and filling of voids around pipes and structures throughout Orange County.

### FUNDING:

Funding is available in account number 1002-072-2906-3816.

### APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

### REMARKS:

Three bids were received. The bid of Altair Environmental Group, LLC was found non-responsive because their bid was incomplete. EnviroWaste Services Group, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to EnviroWaste Services Group, Inc.

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Award of Invitation for Bids Y17-100-RM, Stormwater System Video, Cleaning, Sealing, Void Detection and Filling

Bids Received

EnviroWaste Services Group, Inc.	Base Year:	\$1,403,602
	Option Year 1:	\$1,403,502
	Option Year 2:	<u>\$1,403,502</u>
	Total Bid:	\$4,210,606
Flotech Environmental LLC	Base Year:	\$1,469,230
	Option Year 1:	\$1,469,130
	Option Year 2:	<u>\$1,469,130</u>
	Total Bid:	\$4,407,490
Altair Environmental Group, LLC	Non-Responsive	




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

November 3, 2016

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-100-RM, Stormwater System Video, Cleaning, Sealing, Void Detection and Filing**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder **EnviroWaste Services Group, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Flotech Environmental, LLC did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:


*AFAM	Sterling Silver Scape & Sod Co.	\$0.00
<b>Total MWBE Participation</b>		<b>\$0.00</b>

\*Based on Attachment C-2 and the Letter of Intent submitted; the evaluator could not determine the MWBE subcontractors bid amount for base and option years as outlined in the IFB.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON										
IFB-Y17-100-RM, Stormwater System Video, Cleaning, Sealing, Void Detection and Filling										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO / W M
Low Bid	EnviroWaste Services Group, Inc.	\$4,210,606	\$0	0%	No					16%/83%
2nd Low	Flotech Environmental, LLC	\$4,407,490	\$0	0%	No	\$196,884	4.68%			100%/0%