



Interoffice Memorandum

May 29, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, CFM, CPPO, C.P.M., Manager, Procurement
Division

CONTACT: Deodat Budhu, P.E., Manager, Roads and Drainage Division
(407) 836-7871

SUBJECT: Award of Invitation for Bids Y20-1046-AV, Right-of-Way
Mowing – Taft Area Section I

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1046-AV, Right-of-Way Mowing –Taft Area Section I, to the low responsive and responsible bidder, Lawnwalker Services, Inc., in the estimated contract award amount of \$391,100 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide right-of-way mowing for County owned properties in the Taft Area Section I.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received from pre-qualified bidders in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Lawnwalker Services, Inc. has a satisfactory record of performance and is considered responsible. Prices have been determined reasonable as compared to current contracted pricing. Therefore, award is recommended to the low responsive and responsible bidder Lawnwalker Services, Inc.

Page 2 of 2
Award of Invitation for Bids Y20-1046-AV
Right-of-Way Mowing – Taft Area Section I

The bid tabulation is as follows:

Lawnwalker Services, Inc.	Base Year	\$391,100
	Option Year 1	\$363,160
	Option Year 2	\$376,120
	Total Estimated Bid	\$1,130,380
Groundtek of Central Florida, LLC	Base Year	\$385,330
	Option Year 1	\$399,580
	Option Year 2	\$413,830
	Total Estimated Bid	\$1,198,740
Carol King Landscape Maintenance, Inc.	Base Year	\$509,330
	Option Year 1	\$518,820
	Option Year 2	\$536,490
	Total Estimated Bid	\$1,564,640




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

May 20, 2020

TO: Ana Villalona, Contracting Agent
Procurement Division

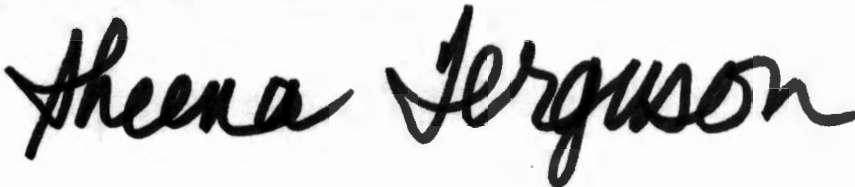
FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y20-1046-AV, Right of Way Mowing – Taft Area Section I
(Pre-qualified Contractors Roads and Drainage)

The Business Development Division evaluated the **three bids** submitted for this project. One of the bidders on the pre-qualified contractors Roads and Drainage listing was a Minority Business Enterprise (MBE) firm. The **one** Orange County Certified Minority Business Enterprise firm **was not within 5%** of the low bid for bid awards greater than \$750,000 to \$2,000,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



Y20-1046-AV, Right of Way Mowing - Taft Area Section I (Pre-Qualified)

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Lawnwalker Services, Inc.	\$1,130,380				
2nd Low	Groundtek of Central Florida, Inc. (HM)	\$1,198,740	\$68,360	6.05%		
3rd Low	Carol King Landscape Maintenance, Inc.	\$1,560,640	\$430,260	38.06%	\$361,900	30.19%