



Interoffice Memorandum

April 14, 2021

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, Manager, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

CONTACT: Michael Wajda, Division Chief, Fire Rescue Department
407-836-9009

SUBJECT: Award of Invitation for Bids Y21-604-AV, Fire Escape System for Fire Operations

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-604-AV, Fire Escape System for Fire Operations, to the sole responsive and responsible bidder, Municipal Equipment Company, LLC, in the estimated contract award amount of \$480,186.28.

PROCUREMENT:

This contract will provide a fire escape system that uses rope and is carried in the bunker gear of each firefighter, allowing a firefighter to bail out of a multi-floor building during an emergency event.

FUNDING:

Funding will be available in account numbers 1009-034-0690-4123 and 7489-034-7595-4123.

APPROVALS:

The Fire Rescue Department and Business Development Division concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids and was evaluated for responsiveness, responsibility, and price reasonableness. The sole bidder, Municipal Equipment Company, LLC, has the necessary experience and equipment to perform this contract.

The scope of work for this solicitation requires that the bidder provide a fire escape system that uses rope and is carried in the bunker gear of each firefighter. This descending device allows a firefighter to bail out of a multi-floor building during an emergency event. Each firefighter will be outfitted with one of these systems.

Award of Invitation for Bids Y21-604-AV, Fire Escape System for Fire Operations

Staff has determined the bid prices of Municipal Equipment Company, LLC are reasonable, based on comparison to market prices. Municipal Equipment Company, LLC meets all specifications and other requirements of the solicitation. Therefore, recommendation for award is made to Municipal Equipment Company, LLC.

To ensure an open and competitive bid process, the Invitation for Bids was posted on the Orange County website. A query from staff to potential bidders that declined to compete on this project resulted in the following:

- HC Risk Reduction – Specializes in cleaning and inspection of firefighter turnout gear.
- National Fire Fighter Wildland Corporation – Does not carry this particular item.
- Veridian Fire Protective Gear – Does not manufacture fire escape systems.

Bid tabulation is as follows:

Municipal Equipment Company, LLC	\$ 480,186.28
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Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

March 15, 2021

TO: Ana Villalona, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB # Y21-604-AV, Fire Escape System for Fire Operations

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder** is not an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there were at least two firms certified at the prime level for the scope of service. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division