



Interoffice Memorandum

November 30, 2017

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Kris Shoemaker, Deputy / CFO, Convention Center
407-685-9827

SUBJECT: Award of Invitation for Bids Y18-605-PD, Temporary Power Cable

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-605-PD, Temporary Power Cable, to the low responsive and responsible bidder, Trillium Development Ltd Co. dba Trillium Wire & Cable, LLC in the total contract award amount of \$392,700.

PROCUREMENT:

To purchase 100, 1,000-foot reels of stage and lighting power cable used to provide temporary electrical connections to show exhibitors throughout the Convention Center.

FUNDING:

Funding is available in account number 4430-035-0928-4115.

APPROVALS:

The Convention Center and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for price, responsiveness, and responsibility. Mayer Electric Supply Company, Inc. was deemed non-responsive because the simple cable submitted did not meet the minimum specifications. The bid submitted by Graybar Electric Company included terms and conditions conflicting with the County's terms and conditions and was determined to be non-responsive.

The bid submitted by Trillium Development Ltd Co. dba Trillium Wire & Cable, LLC has been determined to be responsible. Therefore, award is recommended to Trillium Development Ltd. Co. dba Trillium Wire & Cable, LLC.

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Award of Invitation for Bids Y18-605-PD, Temporary Power Cable

Bid tabulation is as follows:

<u>Bidder</u>	<u>Total Bid</u>
Trillium Wire & Cable, LLC	\$392,700
Aldan Electric Supply, Inc.	\$529,760
Mayer Electric Supply Company, Inc.	Non-Responsive
Graybar Electric Company	Non-Responsive




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 17, 2017

TO: Perry Davis, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y18-605-PD, Temporary Power Cable

The Business Development Division evaluated the **3 bids** submitted for this project and found that **none of the bidders are** Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

