



November 19, 2018

TO: Mayor Jerry L. Demings  
and the Board of County Commissioners

FROM: *CM* Carrie Mathes, Manager, Procurement Division

CONTACT: Marc Cannata, Manager, Capital Planning Division  
(407) 685-5953

SUBJECT: Approval of Contract Y18-811-JS Owner's Representative Program  
Manager Services for the Orange County Convention Center Phase V  
Multipurpose Venue and Grand Concourse Improvements

**ACTION REQUESTED**

Approval of Contract Y18-811-JS Owner's Representative Program Manager Services for the Orange County Convention Center Phase V Multipurpose Venue and Grand Concourse Improvements, with AECOM Technical Services, Inc., in the total contract award amount of \$9,988,520.

**PROCUREMENT**

The Consultant shall provide owner's representative program manager services for the above referenced project. Depending on the scope, composition, and complexity of the project, various professional services may include, but not necessarily be limited to, architectural, mechanical, electrical, plumbing, fire protection, civil, low voltage, cost estimating, and structural as required to assist in the development of the construction documents by the Architectural/Engineering Design Team

**APPROVALS**

The Capital Planning Division concurs with this recommendation.

**REMARKS**

The selection of AECOM Technical Services, Inc. was approved by the Board on September 18, 2018, with an authorization for the Procurement Division to negotiate and execute a final contract within a budget amount of \$8,320,000. At the conclusion of negotiations on November 13, 2018, AECOM Technical Services, Inc., provided a best and final offer of \$9,988,520.

Y18-811-JS, Owner's Representative Program Manager Services for the Orange County Convention Center Phase V Multipurpose Venue and Grand Concourse Improvements  
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Following the conclusion of negotiations, staff conducted due diligence efforts in an attempt to further validate the final price. Based on analysis and review of AECOM Technical Services, Inc.'s existing contract and other like contracts with local agencies, staff determined that the best and final offer is fair and reasonable.



**INTEROFFICE MEMORANDUM**

August 14, 2018

**TO:** Jacqueta Scott, Senior Contract Administrator  
Procurement Division

**FROM:** Chayla German, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division M/WBE Proposal Evaluation

**PROJECT:** Y18-811-JS / Owner's Representative Program Manager Services for the Orange County Convention Center (OCCC) Phase V Multipurpose Venue and Grand Concourse Improvements

**APPROVED:** *Aheena Ferguson*

The M/WBE participation goal for this RFP is 27% and the M/WBE Employment Workforce goal is 24%. Listed below are respondents to the subject RFP with their sub-consultants and M/WBE participation score on a one (1) to five (5) scale:

- 1. AECOM Technical Services, Inc.  
Majority Prime

<b>M/WBE Sub-consultant(s)</b>	<b>M/WBE Classification</b>	<b>Projected %</b>	<b>Sub-consultants Role</b>
JMATT Construction Services	MBE	7%	Energy Audits, Building Commissioning, LEED Consulting, Energy Measurement and Verification, and Construction Monitoring
Page One Consultants, Inc.	WBE	20%	State of Florida Certified Professional Engineer Construction Administration, Engineering Support Services (Field Work and Testing Work, Tabulation of Data)

Total M/WBE Participation Proposed: 27%  
 Total M/WBE Employment Workforce: 43 %  
**Points:** 4

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Projected %	SDV Sub-consultant Role
Alliance Design & Construction, Inc.	2%	State Of Florida Architect and General Contract (Planning, Interior Design, Landscape Design & Design/Build)
PES, LLC	2%	Civil Engineering Support
The Five 50 Group, LLC	2%	Construction and Project Management

Registered SDV(s) Proposed: 3  
SDV Bonus Points: 6

Displaced Worker(s) Proposed: 5  
Displaced Worker(s) Bonus Points: 5

**Total Bonus Points:** 11  
*(Includes SDV & Displaced workers)*

2. CBRE Heery, Inc  
Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
Albu & Associates	MBE	3%	Construction Administration
Curtoom Companies, Inc.	MBE	4%	Construction Administration
JMATT Construction Services, LLC	MBE	2%	Commissioning, Sustainability, Energy Analysis
P.A. Wallace & Associates, Inc.	MBE	2%	Contract Compliance, Outreach
PPD Construction Services	MBE	5%	Project Management
PSA Constructors	MBE	18.5%	Project Management, Permitting, Inspections

Total M/WBE Participation Proposed: 34.5 %  
Total M/WBE Employment Workforce: 44%  
**Points:** 4

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Projected %	SDV Sub-consultant Role
CEC Group, LLC	1%	Constructability Review
Curtoom Companies, Inc.	4%	Construction Administration
The Five 50 Group, LLC	5%	Assistant Project Management/Document Controls

Registered SDV(s) Proposed: 3  
SDV Bonus Points: 6  
Displaced Worker(s) Proposed: 0  
Displaced Worker(s) Bonus Points: 0  
**Total Bonus Points: 6**  
*(Includes SDV & Displaced workers)*

3. Hill International, Inc.  
Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
Votum Construction	WBE	27%	Construction Management

Total M/WBE Participation Proposed: 27%  
Total M/WBE Employment Workforce: 40%  
**Points: 4**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Projected %	SDV Sub-consultant Role
The Five 50 Group *	3.3%	Construction Management

\*Letter Of Intent listed 3.3% and not 6.9% as stated on Form B. Therefore, the value listed on the Letter Of Intent will supersede.

Registered SDV(s) Proposed: 1  
SDV Bonus Points: 2  
Displaced Worker(s) Proposed: 0  
Displaced Worker(s) Bonus Points: 0  
**Total Bonus Points: 2**  
*(Includes SDV & Displaced workers)*