



July 30, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y19-757-RC, Internal Operations
II Chiller Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-757-RC, Internal Operations II Chiller Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corp., in the total contract award amount of \$479,000.

PROCUREMENT:

The project includes construction services to replace the existing rooftop chiller and all associated pumps, controls, drives, and electrical work at the Orange County Internal Operations Center II Building. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Air Mechanical & Service Corp. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Air Mechanical & Service Corp., has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

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Award Invitation for Bids Y19-757-RC, Internal Operations Center II Chiller Replacement

Bid tabulation is as follows:

Bids Received	Total Estimated Bid
Air Mechanical & Service Corp.	\$479,000
Westbrook Service Corporation	\$544,590
Pipeline Mechanical Inc.	\$608,720



BUSINESS DEVELOPMENT DIVISION

August 7, 2019

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

DW

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-757-RC / Internal Operations Center II Chiller Replacement**

The Business Development Division evaluated the 3 bids submitted for this project. None of the bidders was an Orange County certified M/WBE. The scope of services for this project had M/WBE availability. At the time of bid opening, at least 20 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Air Mechanical & Service Corp., achieved good faith effort documentation and reported 3.83% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-hm	Lakeside Electrical Services	\$18,350
Total M/WBE Participation		\$18,350.00 (3.83%)

The second low bid submitted by Westbrook Service Corporation, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid submitted by Pipeline Mechanical, Inc., did not achieve good faith effort documentation and reported 2.99% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Sheena Ferguson

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Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-757-RC / Internal Operations Center II Chiller Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$479,000	\$18,350	3.83%	yes					40/7
2nd Low	Westbrook Service Corporation	\$544,590	\$0	0.00%	no	\$65,590	13.69%			45/6
3rd Low	Pipeline Mechanical, Inc.	\$585,883	\$17,500	2.99%	no	\$106,883	22.31%	\$41,293	7.58%	50/18