



Interoffice Memorandum

July 6, 2021

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

CONTACT: Rich Steiger, FMA, Manager, Facilities Management Division
407-836-7473

SUBJECT: Award of Invitation for Bids Y21-1000-KB, Interior Painting Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-1000-KB, Interior Painting Services, to the low responsive and responsible bidder, Silva's Painting & General Services, LLC, in the estimated contract award amount of \$418,452 for a one-year term. Further request authorization for the Procurement Division to renew the contract for four additional one-year terms.

PROCUREMENT:

The contract will provide labor and materials on an as-needed basis for interior painting services throughout Orange County facilities.

FUNDING:

Funding is available in account numbers 0001-043-1713-3810, 0001-043-1717-3810, 0001-043-1718-3810, and 0001-043-1719-3810.

APPROVALS:

The Facilities Management Division and the Business Development Division concur with this recommendation.

REMARKS:

Ten bids were received in response to the Invitation for Bids and were evaluated for price, responsiveness, and responsibility. The bid is considered reasonable based on the technical evaluation and recommendation of staff. Silva's Painting and General Services, LLC has a satisfactory record of performance with the County under prior contracts and meets all the requirements of the solicitation.

Award of Invitation for Bids, Y21-1000-KB, Interior Painting Services

Therefore, Silva's Painting and General Services, LLC is recommended for award.

The bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Silva's Painting and General Services, LLC	\$ 418,452.00
Quick Painting Group Corp	\$ 429,510.00
Lamphier Company	\$ 489,235.00
Paint Quest LLC	\$ 572,010.00
Trautman Painting LLC	\$ 598,169.00
Lenard Bell Painting Inc.	\$ 638,699.50
Five 12 Painting & Remodeling LLC	\$ 641,110.00
Sky Builders USA, LLC	\$ 663,115.00
MIE, Inc.	\$ 804,740.00
Fleetwash Inc. dba Krystal Klean	\$ 970,525.00



BUSINESS DEVELOPMENT DIVISION

June 18, 2021

TO: Kathy Bozeman, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y21-1000-KB, Interior Painting Services

The Business Development Division evaluated the **10 bids** submitted for this project and found that this contract may be awarded to **Silva's Painting and General Services, LLC.**, a Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening at least 22 firms were certified at the prime level in the scope of service. The Orange County certified firm is the lowest bidder. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y21-1000-KB, Interior Painting Services

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	Difference From 2nd Low Bid
Low Bid	Silva's Painting and General Services, LLC (HM)	\$418,452				
2nd Low	Quick Painting Group Corp	\$429,510	\$11,058	2.64%		
3rd Low	Lamphier Company	\$489,235	\$70,783	16.92%	\$59,725	13.91%
4th Low	Paint Quest LLC (AFAM)	\$572,010	\$153,558	36.70%	\$142,500	33.18%
5th Low	Trautman Painting LLC	\$598,169	\$179,717	42.95%	\$168,659	39.27%
6th Low	Lenard Bell Painting Inc. (AFAM)	\$638,699.50	\$220,248	52.63%	\$209,190	48.70%
7th Low	Five 12 Painting & Remodeling, LLC	\$641,110	\$222,658	53.21%	\$211,600	49.27%
8th Low	Sky Builders USA, LLC (HM)	\$663,115	\$244,663	58.47%	\$233,605	
9th Low	MIE, Inc.	\$804,740	\$386,288	92.31%	\$375,230	87.36%
10th Low	Fleetwork Inc. dba Krystal Klean	\$970,525	\$552,073	131.93%	\$541,015	125.96%