




November 16, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

 Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y23-712-ZR, Sheriff's Sector II Chiller
Replacement and Redundancy

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-712-ZR, Sheriff's Sector II Chiller Replacement and Redundancy, to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$854,000.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of the replacement of the existing packaged air-cooled chiller with two new air-cooled chillers. The project is located in District 4.

FUNDING:

Funding is available in account number 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by General Mechanical Corporation was deemed non-responsive by the

Award Invitation for Bid Y23-712-ZR, Sheriff's Sector II Chiller Replacement and Redundancy

Page 2

Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and good faith effort documentation was not provided. The bid submitted by Air Mechanical & Service Corp. is considered reasonable based on current market conditions. References provided were satisfactory for this type of work and Air Mechanical & Service Corp. has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Bid tabulation is as follows:

Bidder	Total Bid Amount
Air Mechanical & Service Corp.	\$854,000
General Mechanical Corporation	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

October 21, 2022

TO: Zuleimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y23-712-ZR / Sheriff's Sector II Chiller Replacement and Redundancy

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 71 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by General Mechanical Corporation, reported 0% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. No letters of intent were received from the low bidder for certified M/WBE subcontractors. **Good Faith Effort (GFE) was not submitted per the Ordinance if the M/WBE goal is not met**. Therefore, GFE was not achieved.

The apparent second low bid, submitted by Air Mechanical & Service Corp., reported 28.39% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Lakeside Electrical Services	\$150,000.00
WBE-HF	First Option Insulation	\$16,070.46
MBE HM	Central Florida Construction Walls	\$76,388.00
Total MWBE Participation		\$242,458.46 (28.39%)

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Aheena Ferguson

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-712-ZR / Sheriff's Sector II Chiller Replacement and Redundancy**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	General Mechanical Corporation	\$832,460.00	\$0.00	0.00%	No	18 / 0 %
2nd Low	Air Mechanical & Service Corp.	\$854,000.00	\$242,458.46	28.39%	N/A	33 / 0 %