



Interoffice Memorandum

October 2, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y20-1104-RM, Countywide Restoration of
Shoulders and Ditches

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1104-RM, Countywide Restoration of Shoulders and Ditches to the low responsive and responsible bidders, Condor Construction Corp. in the estimated contract award amount of \$1,459,600 for the base year and RMS Constructors, Group, LLC in the estimated contract award amount of \$1,614,300 for the base year. Further request authorization for the Procurement Division to exercise option years one and two for each contract.

PROCUREMENT:

Work under these contracts will consist of providing all labor, materials, equipment, and incidentals necessary to repair and/or restore roadway ditches and canals (including respective shoulders) and driveway culvert replacement, including site preparation, hauling, grading, stabilizing, sodding, seeding and mulching, and disposal. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y20-1104-RM, Countywide Restoration of Shoulders and Ditches

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractor will be utilized in the event the low cost contractor is unable to perform within the required timeframe. Condor Construction Corp. and RMS Constructors, Group, LLC have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

Condor Construction Corp.	Base Year:	\$1,459,600
	Option Year 1:	\$1,459,500
	Option Year 2:	<u>\$1,472,200</u>
	Total Bid:	\$4,391,300
RMS Constructors Group, LLC	Base Year:	\$1,614,300
	Option Year 1:	\$1,614,200
	Option Year 2:	<u>\$1,614,200</u>
	Total Bid:	\$4,842,700
Cafe Construction & Development, Inc.	Base Year:	\$1,623,650
	Option Year 1:	\$1,623,550
	Option Year 2:	<u>\$1,733,000</u>
	Total Bid:	\$4,980,200
Parthenon Construction Company	Base Year:	\$1,803,800
	Option Year 1:	\$1,803,700
	Option Year 2:	<u>\$1,803,700</u>
	Total Bid:	\$5,411,200




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 8, 2020

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

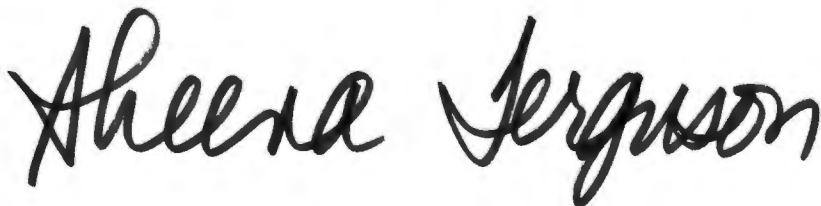
PROJECT: Y20-1104-RM, Countywide Restoration of Shoulders and Ditches

The Business Development Division evaluated the four bids submitted for this project and found that at the time of bid opening; at least 23 firms were certified at the sub level in the scope of services. The apparent low bidder Condor Construction, Corp. did not meet the Orange County M/WBE participation goal of 25%. They reported 6.49% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

HM	German Delaware Inc	\$225,000
HM	Siles & Sons, Inc.	\$60,000
Total MWBE Participation		\$285,000 (6.49%)

The second low bid submitted by RMS Constructors Group, LLC met the Orange County M/WBE participation goal of 25%. They reported 25.30% M/WBE participation in their bid. Please note the following certified M/WBE participation:

AM(Is)	WT Comp, Inc.	\$1,225,000
Total MWBE Participation		\$1,225,000 (25.30%)



Interoffice Memorandum

The third low bid submitted by Orange County M/WBE firm Café Construction & Development Inc. is bidding as a prime. Therefore, Café Construction & Development Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, then other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development Inc. reported self-performing 85.12% in their bid and met the M/WBE participation goal. Please note the following certified M/WBE participation:

HM	Café Construction & Development Inc. (MWBE Prime)	\$4,239,000
Total MWBE Participation		\$4,239,000 (85.12%)

The fourth low bid submitted by Parthenon Construction Company did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y20-1104-RM, Countywide Restoration of Shoulders and Ditches

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Condor Construction, Corp	\$4,391,300	\$0	\$285,000	0.00%	6.49%	6.49%	No					0%/0%
2nd Low	RMS Constructors Group, LLC	\$4,842,700	\$0	\$1,225,000	0.00%	25%	25.30%	N/A	\$451,400	10.28%			0%/0%
3rd Low	Café Construction & Development Inc (HM)	\$4,980,200	\$4,239,000	\$0	85.12%	0%	85.12%	N/A	\$588,900	13.41%	\$137,500	2.84%	50%/0%
4th Low	Parthenon Construction Company	\$5,411,200	\$0	\$0	0.00%	0%	0.00%	No	\$1,019,900	23.23%	\$568,500	11.74%	66%/0%