



Interoffice Memorandum

April 15, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Troy Layton, Manager, Utilities Field Services Division
(407) 254-9880

SUBJECT: Award of Invitation for Bids Y19-1007-TA, Gravity Main CIPP Lining
Term Contract

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1007-TA, Gravity Main CIPP Lining Term Contract, to the low responsive and responsible bidder, Miller Pipeline, LLC, in the estimated contract amount of \$245,890 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

The work includes furnishing all labor, equipment and materials for the construction of cure-in-place pipe (CIPP) liners. Project objectives include structural and hydraulic renewal and the reduction of inflow and infiltration into the existing sewer system. Work covered by this contract includes, but is not limited to, cleaning and televising sewer mains, installation of CIPP liner systems, and inspections before and after rehabilitation work. Work includes all associated site work and restoration.

APPROVALS:

The Utilities Field Services Division and the Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Hinterland Group, Inc. was determined non-responsible for failure to provide references that met the similar project requirements. Miller Pipeline, LLC has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Miller Pipeline, LLC.

Award of Invitation for Bids Y19-1007-TA, Gravity Main CIPP Lining Term Contract

The bid tabulation is as follows:

Miller Pipeline, LLC	Base Year	\$	245,890.00
	Option Year 1	\$	245,790.00
	Option Year 2	\$	<u>245,790.00</u>
	Total Bid Price	\$	737,470.00
Evans Contracting Services, Inc.	Base Year	\$	285,350.00
	Option Year 1	\$	285,250.00
	Option Year 2	\$	<u>285,250.00</u>
	Total Bid Price	\$	855,850.00
LMR Construction, Inc.	Base Year	\$	286,700.00
	Option Year 1	\$	286,600.00
	Option Year 2	\$	<u>286,600.00</u>
	Total Bid Price	\$	859,900.00
Granite Inliner, LLC	Base Year	\$	301,975.00
	Option Year 1	\$	321,800.00
	Option Year 2	\$	<u>301,875.00</u>
	Total Bid Price	\$	925,650.00
Instituform Technologies, LLC	Base Year	\$	319,652.80
	Option Year 1	\$	322,232.80
	Option Year 2	\$	<u>325,527.80</u>
	Total Bid Price	\$	967,413.40
Hinterland Group, Inc.	Non- Responsible		




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 12, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-1007-TA, Gravity Main CIPP Lining**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Miller Pipeline, LLC did not meet the Orange County M/WBE participation goal of 25%. They reported 6% M/WBE participation and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

WF	Flash-Rite, Inc.	\$40,950
Total MWBE Participation		\$40,950

The second low bid submitted by Evans Contracting Services, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by LMR Construction, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON**IFB-Y19-1007-TA, Gravity Main CIPP Lining**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Miller Pipeline, LLC	\$737,470	\$40,950	6%	No					37%/26%
2nd Low	Evans Contracting Services, Inc.	\$855,850	\$0	0%	No	\$118,380	16.05%			03%/10%
3rd Low	LMR Construction, Inc.	\$859,900	\$0	0%	No	\$122,430	16.60%	\$4,050	0.47%	13%/2%
4th Low	Granite Inliner, LLC	\$925,650	\$9,630	1%	No	\$188,180	25.52%	\$69,800	8.16%	100%/0%
5th Low	Instituform Technologies, LLC	\$967,413.40	\$0	0%	No	\$229,943	31.18%	\$111,563	13.04%	14%/10