Interoffice Memorandum



September 1, 2023

TO:

Mayor Jerry L. Demings

-AND-

County Commissioners

FROM

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement

Division

CONTACT: Rafael Mena, Chief Information Officer, Information Systems and Services

Division 407-836-5202

SUBJECT: Approval of Amendment No. 12, Contract Y7-517A, Renewal of Proprietary

Software License and Maintenance Agreement for Financial Software

ACTION REQUESTED:

Approval of Amendment No. 12, Contract Y7-517A, Renewal of Proprietary Software License and Maintenance Agreement for Financial Software, with CGI Technologies and Solutions, Inc., in the amount of \$2,591,740 for a three-year term.

PROCUREMENT:

This amendment will secure annual maintenance support for the Advantage software system, provide the County with software enhancements, periodic software patches, diagnostic services, system documentation updates, online and telephone hotline support, and future software upgrades. This amendment renews the software license and maintenance agreement for the period of October 1, 2023 through September 30, 2026.

FUNDING:

Funding is available in account number 0001-031-0506-3192.

APPROVALS:

The Information Systems and Services Division concurs with this recommendation.

REMARKS:

This application affects financial and subsystem users and supports operations in the following functions: finance (accounting, asset management, treasury accounting, and investments management), project and grants management, budget preparation, and procurement.

The three-year license and maintenance support renewal is detailed in the table below.

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Maintenance Period	Total Annual Maintenance Fee
October 1, 2023 - September 30, 2024	\$843,754
October 1, 2024 – September 30, 2025	\$861,077
October 1, 2025 – September 30, 2026	\$886,909

The price offered is considered to be fair and reasonable in comparison to previous year's pricing and current maintenance pricing.

The Board approved the contract with American Management Systems, Inc. for software maintenance on October 22, 1990, and has renewed annually since that date. American Management Systems, Inc. was dissolved by a corporate merger and is currently known as CGI Technologies and Solutions, Inc.

In July 2001, the Board approved the upgrade of the software to the web-based version of Advantage. This software is proprietary to CGI Technologies and Solutions, Inc.

On October 2, 2018, the Board approved renewal of the maintenance agreement for a period of five years, from October 1, 2018 through September 30, 2023.

Previous contract amendments are as follows:

- Amendment No. 1: Added software component, Advantage/DS Personal Edition at no increase to the contract amount.
- Amendment No. 2: Added software component, LGFS/Advantage GUI components at no increase to the contract amount.
- Amendment No. 3: Added software component, Advantage/Geographic User Interface Builder. The contract was increased by \$25,000, for a new total of \$519,500.
- Amendment No. 4: Added system software end user components, Budget Reporting and Analysis Support System (BRASS) Software License, AMS Advanced Budget Preparation license, Pattern Stream for System Administration Documentation, End User Documentation, and BRASS-CS System Table Documentation. The contract was increased by \$335,200, for a new total of \$854,700.
- Amendment No. 5: Added Statement of Work that details the services related to the implementation of the AMS Advantage Financial and Procurement software project.

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- Amendment No.6: Renewed the contract for the period of October 1, 2015 through September 30, 2020. Added additional software component, RedHat JBoss with Management (Premium, Production-2 Core), RedHat JBoss with Management (Premium, Non-Production-2 Core), Eclipse BIRT Engine (Production-2 Core), Eclipse BIRT Engine (Non-Production-2 Core), and Unlimited software copies of BIRT Designer with BIRT Modules Maintenance for Adobe.
- Amendment No. 7: Added software component, RedHat JBoss with Management (Premium, Production-4 Core) and RedHat JBoss with Management (Premium, Non-Production-8 Core) at no additional cost.
- Amendment No. 8: Added software component, CGI Advantage 1099 Reporting at no additional cost.
- Amendment No. 9: Renewed the contract for the period October 1, 2019 through September 30, 2023 at an increase of 1% after the initial term and provided locked costs for the last four renewal periods.
- Amendment No. 10:Increased Year 5 of the renewal approved by the Board under Amendment No. 9 by \$26,370.68 to add CGI Test Savvy and Third Party Software.
- Amendment No. 11: Increased Year 5 of the renewal approved by the Board under Amendment No. 9 by \$10,197 to add CGI Test Savvy and Third Party Software.