



December 27, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division
407-254-9918

Subject: Award of Invitations for Bids Y22-708-TA, Southwest Marriott Pump Station #3597
Odor Control System

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-708-TA, Southwest Marriott Pump Station #3597 Odor Control System, to the low responsive and responsible bidder, L7 Construction, Inc. in the total contract award amount of \$957,700.

PROCUREMENT:

Work under this contract includes construction of an odor control system at the Southwest Marriott Pump Station #3597. This project is located in District 1.

FUNDING:

Funding is available in account number 4420-038-1559-75-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from Censtate Contractors, Inc. and Boromei Construction, Inc. were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. References provided were satisfactory for this type of work and L7 Construction, Inc. has been determined to be responsible. Therefore, award is recommended to L7 Construction, Inc.

Award of Invitation for Bids Y22-708-TA, Southwest Marriot Pump Station #3597 Odor Control System
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
L7 Construction, Inc.	\$ 957,700
Carr & Collier, Inc.	\$1,005,700
SGS Contracting Services, Inc.	\$1,006,709
TLC Diversified, Inc.	\$1,048,000
Prime Construction Group, Inc.	\$1,132,260
Censtate Contractors, Inc.	Non-Responsive
Boromei Construction, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

November 4, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-708-TA / Southwest Marriott Pump Station #3597 Odor Control System Project

The Business Development Division evaluated seven bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 17%. At the time of bid opening, at least 38 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by L7 Construction, Inc., reported 17.80% in M/WBE participation. They met the 17% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	L P Video	\$425.00
MBE-HM	D'Novo Services	\$170,000.00
Total MWBE Participation		\$170,425.00 (17.80%)

The apparent second low bidder, submitted by CenState Contractors, Inc., reported 14.61% in M/WBE participation. They did not meet the 17% M/WBE participation goal and did not provide sufficient good faith effort documentation. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates	\$9,600.00
WBE-WF	L P Video Productions	\$4,100.00
MBE-HM	Central Florida Construction Walls	\$50,376.00
MBE-HM	D'Novo Services	\$77,000.00
Total MWBE Participation		\$141,076.00 (14.61%)

Sheena Ferguson

Interoffice Memorandum

The apparent third low bidder, submitted by Carr & Collier, Inc., reported 18.03% in M/WBE participation. They met the 17% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply, Inc.	\$134,000.00
MBE-HM	Central Florida Construction Walls	\$47,376.00
Total MWBE Participation		\$181,376.00 (18.03%)

The fourth low bidder, submitted by SGS Contracting Services, Inc., reported 19.10% in M/WBE participation. They met the 17% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply, Inc.	\$57,876.00
MBE-HM	D'Novo Services	\$77,000.00
MBE-HM	Central Florida Construction Walls	\$47,376.00
MBE-HM	JCA Surety Group	\$10,000.00
Total MWBE Participation		\$192,252.00 (19.10%)

The fifth low bidder, submitted by TLC Diversified, Inc., reported 21.88% in M/WBE participation. They met the 17% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	P. Jackson Enterprises	\$229,303.50
Total MWBE Participation		\$229,303.50 (21.88%)

The sixth low bidder, submitted by Boromei Construction, Inc., reported 11.67% in M/WBE participation and did not provide sufficient good faith effort documentation. They did not meet the 17% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$77,000.00
MBE-HM	Central Florida Construction Walls	\$50,376.00
Total MWBE Participation		\$127,376.00 (11.67%)

The seventh low bidder, submitted by Prime Construction Group, Inc., reported 17.08% in M/WBE participation. They did meet the 17% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	L P Video Productions	\$425.00
MBE-HM	Central Florida Construction Walls	\$47,376.00
MBE-HM	On Point Surveying	\$6,600.00
MBE-HM	Diversified Supply	\$138,947.00
Total MWBE Participation		\$193,348.00 (17.08%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-708-TA / Southwest Marriott Pump Station #3597 Odor Control System						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 17%)	GFE	EEO % M / W
Low Bid	L7 Construction, Inc.	\$957,700.00	\$170,425.00	17.80%	N/A	0 / 33 %
2nd Low	CenState Contractors, Inc.	\$965,928.00	\$141,076.00	14.61%	No	0 / 14 %
3rd Low	Carr & Collier, Inc.	\$1,005,700.00	\$181,376.00	18.03%	N/A	10 / 20 %
4th Low	SGS Contracting Services, Inc.	\$1,006,709.00	\$192,252.00	19.10%	N/A	18 / 9 %
5th Low	TLC Diversified, Inc.	\$1,048,000.00	\$229,303.50	21.88%	N/A	12 / 20 %
6th Low	Boromei Construction, Inc.	\$1,091,471.59	\$127,376.00	11.67%	No	0 / 0 %
7th Low	Prime Construction Group, Inc.	\$1,132,260.00	\$193,348.00	17.08%	N/A	40 / 8 %