



January 27, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., Manager II, Utilities Engineering Division
407-254-9918

Subject: Award of Invitation for Bids Y23-723-ZR, South Water Reclamation
Facility Flow Meter Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-723-ZR, South Water Reclamation Facility Flow Meter Improvements, to the low responsive and responsible bidder, L7 Construction, Inc., in the total contract award amount of \$3,570,000.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of the replacement and installation of four flow meters at the South Water Reclamation Facility. The project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1555-0030-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by L7 Construction, Inc. is considered reasonable based on engineer's cost estimate. References provided were satisfactory for this type of work and L7 Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to L7 Construction, Inc.

Bid tabulation is as follows:

Bidder	Total Bid Amount
L7 Construction, Inc.	\$3,570,000
TLC Diversified, Inc.	\$3,594,958



BUSINESS DEVELOPMENT DIVISION

January 13, 2023

TO: Zuleimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y23-723-ZR / South Water Reclamation Facility Flow Meter Improvements**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced from 25% to 9%. At the time of bid opening, at least 32 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by L7 Construction, Inc., reported 12.12% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

WBE-WF	LP Video Productions	\$475
MBE-HM	On Point Surveying	\$9,110
MBE-AM	Power Engineering Group	\$305,000
WBE-WF	Glory Company	\$118,000
Total MWBE Participation		\$432,585 (12.12%)

The apparent second low bid, submitted by TLC Diversified, Inc., reported 12.62% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$349,890
MBE-AFAM	Bid N Build Construction	\$94,058
MBE-HM	On Point Surveying	\$9,110
WBE-WF	LP Video Productions	\$475
Total MWBE Participation		\$453,533 (12.62%)

Sheena Ferguson

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y23-723-ZR / South Water Reclamation Facility Flow Meter Improvements						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 9%)	GFE	EEO % M / W
Low Bid	L7 Construction, Inc.	\$3,570,000.00	\$432,585.00	12.12%	N/A	0 / 33 %
2nd Low	TLC Diversified, Inc.	\$3,593,958.00	\$453,533.00	12.62%	N/A	12 / 20 %