



Interoffice Memorandum

November 11, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Andres Salcedo, Deputy Director, Utilities Engineering Division
407-254-9719

SUBJECT: Award of Invitation for Bids Y20-700-TA, South Water Reclamation
Facility Influent Pump Station and South Plant Electrical Building
Roof Replacements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-700-TA, South Water Reclamation Facility Influent Pump Station and South Plant Electrical Building Roof Replacements, to the low responsive and responsible bidder, T&G Corporation dba T&G Constructors, in the total contract award amount of \$600,000.

PROCUREMENT:

This project consists of the replacement of the roof and HVAC equipment of the influent pump station and replacement of the roof of the South plant electrical building. In addition, the project includes replacement of the fire alarm systems at six existing buildings. Sustainable components include the purchase of energy efficient equipment and repairing aging infrastructure. This project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1555-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. T&G Corporation dba T&G Constructors has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to T&G Corporation dba T&G Constructors.

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Award of Invitation for Bids Y20-700-TA, South Water Reclamation Facility Influent Pump Station and South Plant Electrical Building Roof Replacements

The bid tabulation is as follows:

<u>Bidder</u>	<u>Total Bid</u>
T&G Corporation dba T&G Constructors	\$600,000
R.L. Burns	\$825,563
Southern Roofing Company, Inc.	\$836,518



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 12, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-700-TA / SWRF Influent Pump Station and South Plant Electrical Building Roof Replacements**

The Business Development Division evaluated the three bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 24 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, T&G Corporation D/B/A T&G Constructors, did not achieve good faith effort documentation. While the low bidder reported \$48,215 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by Orange County Minority/Women Business Enterprise firm RL Burns, Inc. is bidding as a prime. Therefore, RL Burns, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. RL Burns, Inc. reported self-performing 0%. They reported 25.37% other M/WBE participation in their bid and met the M/WBE participation goal.

The third low bid, submitted by Southern Roofing Company, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Sheena Ferguson

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Y20-700-TA / SWRF Influent Pump Station and South Plant Electrical Building Roof Replacements

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-700-TA / SWRF Influent Pump Station and South Plant Electrical Building Roof Replacements**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	EEO % M / W
Low Bid	T&G Corporation D/B/A T&G Constructors	\$600,000	\$0	\$0	0%	0.00%	0.00%	no			71/7
2nd Low	RL Burns, Inc. [mbe-afam]	\$835,563	\$0	\$212,000	0%	25.37%	25.37%	na	\$235,563	39.26%	50/10
3rd Low	Southern Roofing Company, Inc.	\$836,518	\$0	\$0	0%	0.00%	0.00%	no	\$236,518	39.42%	83/8