



Interoffice Memorandum

January 12, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

Carrie Mathes

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Raymond L. Williams, P.E., Manager, Public Works Engineering Division
407-836-7909

Subject: Award of Invitation for Bids Y22-703-CH, Overland Road Sidewalk Improvements Project

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-703-CH, Overland Road Sidewalk Improvements Project Installation, to the low responsive and responsible bidder, Schuller Contractors Incorporated, in the total contract award amount of \$664,290.80.

PROCUREMENT:

Work consist of installation of the construction of a five-foot wide sidewalk along the west side of Overland Road from Beggs Road to Clark Road. In addition, drainage pipes along certain driveways will be replaced and several driveways within the right-of-way to provide adequate cross slopes for the sidewalk to meet Americans with Disabilities Act requirements. A 46-foot long precast pedestrian bridge will be constructed downstream of the existing box culvert located just east of the Trailer Park near the south end of the road close to Beggs Road. The Project is located in District 6.

FUNDING:

Funding is available in account number 1023-072-5142-3816.

APPROVALS:

The Public Works Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Gregori Construction Inc. was deemed non-responsive by the Procurement Division based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. The bid from Triple Crown Construction, LLC was deemed non-responsible for not meeting the similar projects criteria. References provided were satisfactory for this type of work and Schuller Contractors Incorporated has been determined to be responsible. Therefore, award is recommended to Schuller Contractors Incorporated.

Award of Invitation for Bids Y22-703-CH, Overland Road Sidewalk Improvements Project
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Schuller Contractors Incorporated	\$664,290.80
Condor Construction, Corp.	\$754,602.00
Stage Door II, Inc.	\$911,430.35
American Persian Engineering and Construction	\$931,058.00
Gregori Construction Inc.	Non-Responsive
Triple Crown Construction, LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

December 1, 2021

TO: Carol Hewitt, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-703-CH / Overland Road Sidewalk Improvements Project

The Business Development Division evaluated six bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 72 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Schuller Contractors Incorporated, reported 32.60% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	LP Video Productions	\$425.00
MBE-HM	EM Paving	\$4,284.00
MBE-HM	On Point Surveying	\$8,250.00
WBE-WF	Angco	\$2,949.00
MBE-HM	La Costa Sod	\$5,924.00
MBE-AFAM	J. L. Wilson Concrete	\$194,719.00
Total MWBE Participation		\$216,551.00 (32.60%)

The second low bidder, submitted by Orange County MBE firm Triple Crown Construction, LLC is bidding as a Prime contractor. Therefore, Triple Crown Construction, LLC is required to self-perform no less than 51 % of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Triple Crown Construction, LLC reported self-performing 54.78% with 5.28% subcontractor's participation on attachment C-2.

Sheena Ferguson

They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AM	Triple Crown Construction, LLC	\$397,404.00
MBE-AM	Central Hauling & Excavating	\$38,335.00
Total MWBE Participation		\$435,739.00 (60.06%)

The third low bidder, submitted by Gregori Construction, Inc., reported 24.04% in M/WBE participation. While they listed Angco, Inc. in their bid, they did not specify scope of service nor dollar amount on attachment C-2 unable to confirm. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

MBE-HM	Garcia Civil Contractors	\$156,000.00
MBE-HM	On Point Surveying	\$10,000.00
WBE-WF	Angco, Inc.	No dollar amount provided
WBE-WF	The Pipe Nipple & Supply	\$7,000.00
MBE-AFAM	Sterling Silver Scape & Sod	\$6,000.00
Total MWBE Participation		\$179,000.00 (24.04%)

The fourth low bidder, submitted by Condor Construction, Corp., reported 26.36% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates	\$20,000.00
MBE-HM	Siles & Sons	\$30,000.00
MBE-HM	La Costa Sod	\$6,000.00
MBE-HM	German Delaware	\$140,000.00
WBE-WF	Angco, Inc.	\$2,950.00
Total MWBE Participation		\$198,950.00 (26.36%)

The fifth low bidder, submitted by Stage Door II, Inc., reported 1.55% in M/WBE participation. The bidder did not meet the Orange County M/WBE participation goal of 25% and indicated in their bid that they have historically performed all of the other scope of services listed in the bid form on pages 18 to 19. Per the Ordinance, Sec. 17-321, A prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force. Please note the following certified M/WBE participation:

WBE-WF	The Pipe Nipple & Supply	\$5,292.72
Not Orange County Certified*	Straight Up Fence	\$3,325.00
MBE-HM	La Costa Sod	\$5,923.80
WBE-WF	Angco, Inc.	\$2,948.95
Total MWBE Participation		\$14,165.48 (1.55%)

*At the time of bid the firm was not Orange County Certified.

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The sixth low bidder, submitted by American Persian Engineering and Construction LLC dba APEC LLC, reported 29.29% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	German Delaware, Inc.	\$272,696.24
Total MWBE Participation		\$272,696.24 (29.29%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON									
Y22-703-CH / Overland Road Sidewalk Improvements Project									
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Schuller Contractors Incorporated	\$664,290.80	\$0.00	\$216,551.00	0.00%	32.60%	32.60%	N/A	44 / 11 %
2nd Low	Triple Crown Construction LLC	\$725,518.00	\$397,404.00	\$38,335.00	54.78%	5.28%	60.06%	N/A	88 / 13 %
3rd Low	Gregori Construction Inc.	\$744,564.00	\$0.00	\$179,000.00	0.00%	24.04%	24.04%	No	0 / 17 %
4th Low	Condor Construction, Corp.	\$754,602.00	\$0.00	\$198,950.00	0.00%	26.36%	26.36%	N/A	50 / 25 %
5th Low	Stage Door II, Inc.	\$911,430.35	\$0.00	\$14,165.48	0.00%	1.55%	1.55%	N/A	28 / 32 %
6th Low	American Persian Engineering and Construction LLC dba APEC LLC	\$931,058.00	\$0.00	\$272,696.24	0.00%	29.29%	29.29%	N/A	40 / 10 %