




January 6, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Raymond Williams, P.E., Manager, Public Works Engineering Division
(407) 836-7909

Subject: Award of Invitation for Bids Y19-778-CH, Alafaya Trail Sidewalk Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-778-CH, Alafaya Trail Sidewalk Improvements, to the low responsive and responsible bidder, Valencia Construction Group, Inc., in the estimated contract award amount of \$576,543.

PROCUREMENT:

The project consists of the construction of a sidewalk along the west side of Alafaya Trail from Lake Underhill Road to the S.R. 408 westbound on-ramp, drainage improvements, the extension of existing twin 3'x10' box culverts in the northwest corner of Lake Underhill Road and Alafaya Trail, and construction of a sidewalk along the west side of Alafaya Trail south of Curry Ford Road. Also, additional crosswalk crossings will be added at the S.R. 408 on and off ramps. The project is located in District 4.

FUNDING:

Funding is available in account number 1003-072-2841-6311.

APPROVALS:

The Public Works Engineering Division and Business Development Division concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness.

Award of Invitation for Bids Y19-778-CH, Alafaya Trail Sidewalk Improvements

Parthenon Construction Company withdrew their bid. The bid of the low responsive and responsible bidder, Valencia Construction Group, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Valencia Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Valencia Construction Group, Inc.

BIDS RECEIVED

BID AMOUNT

Valencia Construction Group, Inc.	\$576,543.00
Schuller Contractors Incorporated	\$601,407.65
Condor Construction, Corp.	\$615,827.97
RMS Constructors Group, LLC	\$759,567.00
Atlantic Civil Constructors Corporation	\$800,574.10
Mid-South Contractors, LLC	\$1,083,170.30
Parthenon Construction Company	Bid Withdrawn



BUSINESS DEVELOPMENT DIVISION

December 23, 2019

TO: Carol Hewitt, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-778-CH / Alafaya Trail Sidewalk Improvements

The Business Development Division evaluated the three lowest bids of the six bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 35 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Orange County Minority/Women Business Enterprise firm Valencia Construction Group, Inc. is bidding as a prime. Therefore, Valencia Construction Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Valencia Construction Group, Inc. reported self-performing 92.10%. They reported 0% other M/WBE participation in their bid and met the M/WBE participation goal. Please note the following certified M/WBE participation:

Mbe-am	Valencia Construction Group, Inc.	\$531,000
Total M/WBE Participation		\$531,000.00 (92.10%)

The second low bid submitted by Schuller Contractors Incorporated, did not achieve good faith effort documentation and reported 12.84% M/WBE participation in their bid.

The third low bid submitted by Condor Construction, Corp., did not achieve good faith effort documentation and reported 7.29% M/WBE participation in their bid.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y19-778-CH / Alafaya Trail Sidewalk Improvements

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	EEO % M / W
Low Bid	Valencia Construction Group, Inc. [mbe-am]	\$576,543.00	\$531,000	\$0.00	92.10%	0.00%	92.10%	na			87/0
2nd Low	Schuller Contractors Incorporated	\$601,407.65	\$0	\$77,234.75	0.00%	12.84%	12.84%	no	\$24,864.65	4.31%	74/4
3rd Low	Condor Construction, Corp.	\$615,827.97	\$0	\$44,900.00	0.00%	7.29%	7.29%	no	\$39,284.97	6.81%	100/0
4th Low	RMS Constructors Group, LLC	\$759,567.00	\$0	\$93,300.00	0.00%	12.28%	12.28%	no	\$183,024.00	31.75%	75/6
5th Low	Atlantic Civil Constructors Corporation	\$800,574.10	\$0	\$0.00	0.00%	0.00%	0.00%	no	\$224,031.10	38.86%	27/4
6th Low	Mid-South Contractors, LLC	\$1,083,170.30	\$0	\$275,000.00	0.00%	25.39%	25.39%	na	\$506,627.30	87.87%	33/33