



May 15, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y19-728-RC, Barnett Park Restroom

ACTION REQUESTED:

Approval to award Invitation for Bids, Y19-728-RC, Barnett Park Restroom, to the low responsive, responsible and M/WBE compliant bidder, Boulevard Contractors Corp., in the total contract award amount of \$589,239.

PROCUREMENT:

Work will consist of restroom and shower building upgrades. The new restrooms and showers prototype being utilized will feature painted split face CMU block and standing seam metal roof with a footprint of 1,274 square feet. The interior will house four water closets per side, a changing stall, concrete bench, and two sinks. Intersecting the spaces is a plumbing chase and janitorial room. The project is located in District 6.

FUNDING:

Funding is available in account number 1265-068-2152-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Sequel Developers, Inc. requested to withdraw their bid due to an error in their submitted proposal. The request to withdraw was reviewed and approved by the Procurement Manager. The low bidder, RL Burns, Inc., failed to achieve the M/WBE goal of 25% with 0% participation and did not demonstrate good faith effort. The second low bidder, Boulevard Contractors Corp., met the M/WBE goal with 25.95% participation and is within the sliding scale of 6% of the low bidder to allow award in accordance with the County's M/WBE Ordinance section 17-324.

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Award Invitation for Bid Y19-728-RC, Barnett Park Restroom

The bid submitted from Boulevard Contractors Corp. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Boulevard Contractors Corp. has been determined to be responsible. Therefore, award is recommended to Boulevard Contractors Corp.

Bid tabulation is as follows:

| <u>Bids Received</u> | <u>Bid Total</u> |
|---------------------------------------|-------------------------|
| RL Burns, Inc. | \$584,958 |
| Boulevard Contractors Corp. | \$589,239 |
| Core Engineering & Construction, Inc. | \$599,759 |
| EPS Contractor Group, Corp. | \$638,353 |
| Sloan Builders, Inc. | \$645,000 |
| Sequel Developers, Inc. | Withdrawn |



BUSINESS DEVELOPMENT DIVISION

March 13, 2019

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-728-RC / Barnett Park Restroom

The Business Development Division evaluated the 4 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm RL Burns, Inc. is bidding as a prime. Therefore, RL Burns, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. RL Burns, Inc. reported self-performing 0%. While the low bidder reported \$104,032 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The second low bid submitted by Boulevard Contractors Corp. met the MWBE participation goal and reported 30.89% MWBE participation in their bid. The second low bid is within the 6% sliding scale range, of the low bidder, for contract awards from \$500,000.01 to \$750,000.00. The second low bid is only 0.73% greater than the low bid. **Having met the MWBE participation goal and the sliding scale requirements, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation:

| | | |
|---------------------------------|----------------------------------|------------------------------|
| Mbe-hm | Comelco, Inc. | \$75,000 |
| Mbe-afam | LMCC Specialty Contractors, Inc. | \$98,595 |
| Wbe-wf | John B Webb & Associates, Inc. | \$8,400 |
| Total MWBE Participation | | \$181,995.00 (30.89%) |

The third low bid submitted by CORE Engineering & Construction, Inc. achieved good faith effort documentation and reported 12.04% MWBE participation in their bid.

The fourth low bid submitted by Orange County MWBE firm EPS Contractor Group, Corp. is bidding as a prime. Therefore, EPS Contractor Group, Corp. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the MWBE Ordinance. In the event this requirement is not achieved, other MWBE's will have to be included to achieve the 25% MWBE goal. EPS Contractor Group, Corp. reported self-performing only 25.15%. They reported 18.28% other MWBE participation in their bid and did not achieve good faith effort documentation.

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-728-RC / Barnett Park Restroom**

| Rank | Bidder | Bid Amount | Prime MWBE \$'s in the Bid | Sub- contractor M/WBE \$'s in Bid | % Prime MWBE self- performing (Goal 51%) | % Sub- contractor M/WBE (Goal 25%) | Total MWBE % | GFE | \$ Over Low Bid | % Difference From Low Bid (8%) | EEO % M / W |
|-------------|---------------------------------------|-------------------|---------------------------------------|--|---|---|---------------------|------------|----------------------------|---|------------------------|
| Low Bid | RL Burns, Inc. [mbe-afam] | \$584,958 | \$0 | \$0 | 0.00% | 0.00% | 0.00% | no | | | 62/13 |
| 2nd Low | Boulevard Contractors Corp. | \$589,239 | \$0 | \$181,995 | 0.00% | 30.89% | 30.89% | na | \$4,281 | 0.73% | 0/0 |
| 3rd Low | CORE Engineering & Construction, Inc. | \$599,759 | \$0 | \$72,182 | 0.00% | 12.04% | 12.04% | yes | \$14,801 | 2.53% | 11/25 |
| 4th Low | EPS Contractor Group, Corp. [mbe-hm] | \$638,353 | \$160,543 | \$116,666 | 25.15% | 18.28% | 43.43% | no | \$53,395 | 9.13% | 50/0 |
| 5th Low | Sloan Builders, Inc. | \$645,000 | \$0 | \$46,365 | 0.00% | 7.19% | 7.19% | no | \$60,042 | 10.26% | 20/0 |