




**Interoffice Memorandum**

APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

BCC Mtg. Date: November 15, 2016

October 21, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division 

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y17-706-CC, West Orange  
Maintenance Building

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-706-CC, West Orange Maintenance Building, to the low responsive and responsible bidder, Café Construction & Development, Inc., in the total contract award amount of \$159,500.

PROCUREMENT:

The project includes construction of a new pre-engineered metal building enclosed on three sides with lighting and power on a new concrete pad. This project is located in District 1.

FUNDING:

Funding is available in account number 1004 072 2947 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Seven bids were received. Mulligan Constructors failed to submit the required bid bond form and was found non-responsive. Although the bid from Café Construction & Development, Inc. is approximately 12% lower than the second bidder, staff evaluated the bids and determined that the low bid is reasonable. Café Construction & Development, Inc. has been determined responsible. Therefore, award is recommended to Café Construction & Development, Inc.

Award of Invitation for Bids Y17-706-CC

<u>Bids Received:</u>	<u>Bid Amount</u>
Café Construction & Development, Inc.	\$159,500
Marcon Construction, LLC dba MARBEK Construction Co.	\$178,800
Great Southern Contractors	\$180,577
E.O. Koch Construction Co.	\$186,731
CORE Engineering & Construction, Inc.	\$195,467
Native Building Services, LLC	\$205,800
Mulligan Constructors	Non-responsive (Improper Bid Bond Form Submitted)



**BUSINESS DEVELOPMENT DIVISION**

October 17, 2016

TO: Corie Cummings, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y17-706-CC / West Orange Maintenance Building**

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Café Construction & Development, Inc. met the MWBE participation goal and reported 56.24% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Café Construction & Development, Inc.	\$75,550
Mbe-hm	M&M Electric of Central Florida	\$14,150
<b>Total MWBE Participation</b>		<b>\$89,700.00 (56.24%)</b>

The second low bid submitted by Marcon Construction, LLC dba MARBEK Construction Co. did not achieve good faith effort documentation and reported 3.58% MWBE participation in their bid.

The third low bid submitted by Great Southern Contractors met the MWBE participation goal and reported 45.35% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

### BID COMPARISON

#### IFB-Y17-706-CC / West Orange Maintenance Building

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Café Construction & Development, Inc.	\$159,500	\$89,700.00	56.24%	na					25/0
2nd Low	Marcon Construction, LLC dba MARBEK Construction Co.	\$178,800	\$6,395.00	3.58%	no	\$19,300	12.10%			0/0
3rd Low	Great Southern Contractors	\$180,577	\$81,895.00	45.35%	na	\$21,077	13.21%	\$1,777	0.99%	22/11
4th Low	E.O. Koch Construction Co.	\$186,731	\$26,102.00	13.98%	no	\$27,231	17.07%	\$7,931	4.44%	0/16
5th Low	CORE Engineering & Construction, Inc.	\$195,467	\$63,819.00	32.65%	na	\$35,967	22.55%	\$16,667	9.32%	9/27
6th Low	Native Building Services, LLC	\$205,800	\$0.00	0.00%	no	\$46,300	29.03%	\$27,000	15.10%	40/20