



## Interoffice Memorandum

December 22, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

Carrie Mathes, CFM

Carrie Mathes, CFM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: David D. Jones, P.E., CEP, Manager, Environmental Protection Division  
407-836-7875

Subject: Award of Invitation for Bids Y21-7050-R2, Lake Gandy Water Quality Improvement Phase I: Magnolia Village Construction

### ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7050-R2, Lake Gandy Water Quality Improvement Phase I: Magnolia Village Construction, to the low responsive and responsible bidder, Carr & Collier, Inc., in the total contract award amount of \$461,300.

### PROCUREMENT:

Work under this contract will consist of constructing two tree box media filters, a wetland biofilter, and an up-flow filter unit to improve water quality of runoff from the Magnolia Village subdivision, which discharges to Lake Gandy. The Project is located in District 2.

### FUNDING:

Funding is available in account number 1023-068-2439-3197.

### APPROVALS:

The Environmental Protection and Business Development Divisions concur with this recommendation.

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REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Schuller Contractors Incorporated was deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. The bid submitted by Valencia Construction Group, Inc. was deemed non-responsible based on project elements that were not able to be verified. A timely protest was filed by Schuller Contractors Incorporated. A protest review was held by the Procurement Manager on December 1, 2021, and the decision was rendered to deny the protest. No timely appeals were received. References provided were satisfactory for this type of work and Carr & Collier, Inc., has been determined to be responsible. Therefore, award is recommended to Carr & Collier, Inc.

Bid tabulation is as follows:

BIDDERS:

TOTAL ESTIMATED BID:

Carr & Collier, Inc.	\$461,300
Gregori Construction Inc.	\$484,550
Schuller Contractors Incorporated	Non-Responsive
Valencia Construction Group, Inc.	Non-Responsive



## BUSINESS DEVELOPMENT DIVISION

September 30, 2021

TO: Rolando Melo, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-7050-R2 / Lake Gandy Water Quality Improvement Phase I:  
Magnolia Village Construction

The Business Development Division evaluated all four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 7%. At the time of bid opening, at least 69 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm Valencia Construction Group, Inc., is bidding as a Prime contractor. Therefore, Valencia Construction Group, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 7% M/WBE goal. Valencia Construction Group, Inc., reported self-performing 54.31% with 0.00% sub-contractor's participation on attachment C-2. Therefore, the M/WBE participation goal was met. Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction Group, Inc.	\$241,321.00
<b>Total MWBE Participation</b>		<b>\$241,321.00 (54.31%)</b>

The apparent second low bidder, submitted by Schuller Contractors Incorporated, reported 3.46% in M/WBE participation. They did not meet the 7% M/WBE participation goal and did not provide sufficient good faith effort documentation. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates	\$11,400.00
WBE-WF	Flashrite, Inc.	\$436.00
WBE-WF	LP Video	\$750.00
MBE-HM	La Costa Sod	\$3,200.00
<b>Total MWBE Participation</b>		<b>\$15,786.00 (3.46%)</b>

*Sheena Ferguson*

**Interoffice Memorandum**

The apparent third low bidder, submitted by Carr & Collier, Inc., reported 25.36% in M/WBE participation. They met the 7% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

MBE-AM	Central Hauling & Excavating, Inc.	\$117,000.00
<b>Total MWBE Participation</b>		<b>\$117,000.00 (25.36%)</b>

The fourth low bidder, submitted by Gregori Construction, Inc., reported 18.47% in M/WBE participation. They met the 7% M/WBE subcontractor goal. Please note the following certified M/WBE participation:

<i>Not Orange County Certified</i>	<i>Secom, LLC*</i>	<i>\$4,500.00</i>
MBE-HM	La Costa Sod	\$3,000.00
WBE-WF	The Pipe & Nipple Supply	\$86,500.00
<b>Total MWBE Participation</b>		<b>\$89,500.00 (18.47%)</b>

**\*\*This firm was not Orange County certified at time of bid submittal.**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>									
<b>Y21-7050-R2 / Lake Gandy Water Quality Improvement Phase I: Magnolia Village Construction</b>									
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'s in the Bid</b>	<b>Sub-contractor M/WBE \$'s in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 7%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Valencia Construction Group, Inc.	\$444,321.00	\$241,321.00	\$0.00	54.31%	0.00%	54.31%	N/A	100 / 0 %
2nd Low	Schuller Contractors Incorporated	\$456,807.00	\$0.00	\$15,786.00	0.00%	3.46%	3.46%	No	44 / 11 %
3rd Low	Carr & Collier, Inc.	\$461,300.00	\$0.00	\$117,000.00	0.00%	25.36%	25.36%	N/A	10 / 20 %
4th Low	Gregori Construction, Inc.	\$484,550.00	\$0.00	\$89,500.00	0.00%	18.47%	18.47%	N/A	0 / 38 %