




Interoffice Memorandum

October 5, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Claudia Yabrudy, Manager, Fiscal and Operational Support Division
(407) 836-6583

SUBJECT: Award of Invitation for Bids Y20-1048-AH, Hospitalist Group Services for
Corrections Health Services Division

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1048-AH, Hospitalist Group Services for Corrections Health Services Division, to the sole responsive and responsible bidder, David Mazer MD PA, in the estimated contract award amount of \$605,640 for a two-year term. Further request authorization for the Procurement Division to renew the contract for three additional one-year terms.

PROCUREMENT:

This contract will provide inpatient hospital care and management of Corrections Health Services patients admitted to the hospital or sent to the emergency room for evaluation and treatment. The hospitalist will manage the medical care of all hospitalized inmates, provide greater continuity of care, and streamline operations of hospitalization.

FUNDING:

Funding is available in account number 0001-081-3806-3275.

APPROVALS:

The Health Services Department and Business Development Division concur with this recommendation.

REMARKS:

Services will be provided on a 24-hour, 7-days-per-week, 365 days-per-year basis. The hospitalist group has a licensed physician with privileges at Orlando Health, Inc., AdventHealth, Inc., and Health Central hospitals.

Having a hospitalist group available for these patients is critical, not only for providing excellent care, but monitoring length of stay, managing cost, and providing safe discharge planning.

Award of Invitation for Bids Y20-1048-AH, Hospitalist Group Services for Corrections Health Services Division

While the service is critical, it is not always an attractive proposition for community providers who often see our population as challenging. A single bid was received and evaluated for responsiveness and responsibility. The bid received was from Dr. David Mazer, who has provided these services satisfactorily in past contracts. Upon review, the department reviewed the bid received from Dr. David Mazer and determined it was fair and reasonable for the services outlined in the Invitation for Bids (IFB) and compared to previous contract pricing.

To ensure an open and competitive solicitation process, the IFB was posted on the Orange County website and the Negometrix portal. A query from staff to potential bidders that declined to compete on this solicitation resulted in the following responses:

1. Ocala Hospitalist: Received no response to the query.
2. Kopa Hospitalist Group: Received no response to the query.
3. Vital Associates: Received no response to the query.
4. Keystone Healthcare Partners: Responded that they were interested in participating in this project, however, they do not have physicians with privileges at each of the hospital systems listed in the IFB. They have hospitalist nationwide, however, none hold credentials in Central Florida.




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 19, 2020

TO: Alina Hernandez, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y20-1048-AH, Hospitalist Group Services for Corrections Health Services Division**

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder** is not an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

A handwritten signature in black ink that reads "Sheena Ferguson". The signature is written in a cursive, flowing style.