	D.	Name and titles of persons representing the contractor/consultant and the County in the negotiations, identifying the principal negotiators:									
		<u>Name</u>	<u>Title</u>	Organization							
		James Montalvo	Chief Utilities	O.C.U.							
		Jason Warren	Group Director	Burgess & Niple, Inc							
•	Procurement Situation:										
	A. Describe what was discussed, to include any outside influences and time pressures.										
	Discussed Contractor's backup, including, labor, materials, and quantities associated with the										
	hardscaping Overhead and profit. The goal is to combine projects so that newly paved roads are										
	not disturbed.										
-	CO # 12 will construct sanitary sewer to Pine Hills road. 360 days added to the contract.										
_	***************************************										
	Negotiation Summary:										
	A. Summarize the Contractors/Consultants/Vendors pricing proposal, the County's negotiation objective and the negotiation results and the reasons the agreed upon price is fair and reasonable.										
	OCU met with the Contractor to discuss the design intent. This is a complicated area due to										
	traffic and to maintain roadways. This work is on a commercial road requiring more effort than										
	resid	lential.									
		or's/consultant's/vendor's propo		easonable and execution of the							
ntract	t/chang	ge order/amendment is recomme									
			James Montalvo								

Signature 19-July-2024 Date

## PRICE NEGOTIATION MEMORANDUM

This memorandum must be completed for non-competitive procurements exceeding \$100,000 and for change orders to existing contracts that will require Board approval. The purpose of this form is to create an audit record evidencing that negotiations were conducted with the contractor/consultant/vendor, the extent of such negotiations, and that the overall price offered is fair and reasonable.

	oductory	Summary	Pine Hills Road Pedestrian S	t Number Safety Improvements-Phase II act Title			
		Summary					
		Summore					
		Summany		ict Title			
Nego		Summary:					
	otiations	for the purchase of:	Utilities Septic to Sewer Change Order				
			Product/Services				
Wer	e comple	ted on:	7/19/2024				
			Date				
With	ı:		RMS Constructors Group, LLC				
				nsultant/Vendor			
			\$10,255,219.52	\$9,849,999.52			
Part	iculars:						
A.	Comple	ete Name and	RMS Constructors Group, LLC				
	Address	s of Company	750 Monroe Road, Sanford, Fl. 32824				
В.	Address of Company 750 Monroe Road, Sanford, Fl. 32824	39.57					
C.	Unit prices, (if applicable) quoted and negotiated. If many, attach as a schedule.						
		Proposed	Negotia	nted			
				Water Control of the			

## **ORANGE COUNTY UTILITIES**

Contractor:	RMS Co	Constructors Group, LLC			Change Order Number12	Page 1 of _	1		
Vendor Code					DateJuly 24	- \$10,309,067.00			
Contract No.	Y23-741-R2			Original Contract Amount					
Project Name			destrian Safety		Revised Contract Amount				
	Improvements-Phase II				Engineer AVCON, INC.				
Sequence No.					-				
Item No.	Quantities	Unit		Descr	ription	Unit Price	Additions	Deductions	
CO#12	1	LS	Pine Hills Utilities Septic to Sewe		er	\$9,849,999.52			
							10.2		
		2 11							
				- X - 2					
				9					
Percent					Totals Net Dollars This Change		\$9,849,999.52	\$0.00	
Complete Time		Percent Complete Cost: 90%			Order		\$9,849,999.52		
Total Time Pre Change Orders		440			Net Dollars Previous		4 277 272 05		
Total Time This			116 Days		Change Order  Net Dollar Changes to		1,277,373.05		
Order			360 Days		Date		\$11,127,372.57		
Original Contra	ct Time				Original Contract Dollar Amount				
		320 Days			\$10,309,067.00				
Revised Contra	ct Time			Revised Contract Dollar Amount		\$21,436,439.57			
CONTRACTOR	?		700	Days	ORANGE COUNTY	UTILITIES	φ21,430,439.57		
This change or	der includes	not only	all direct costs of	f contractor	A	-			
such as labor,	material, jo	b overh	nead, and profit r	markup but	Approval Recommended	:			
			odifications or c med, delays res				2/2/	2024	
disruptions, ext	ended direct	overhe	ad, acceleration, i	material, or		Name:	Date 7/25/	3069	
other escalation	which inclu	des wag	es, and other imp	act costs.			varios montares		
, ,				,	- r +	A	,	,	
BY /N/ Date 7/25/24			By Date 7/25/24			/24			
Contractor's	Signature		Date 1		Manager/		Date		
	2	. /							
BY MINOSME MAY / MER.					By	Date			
Accepted for Co	ontractor By:	Print N	lame & Title		Director Utilities				
					Ву		Date		
					Orange County Ma		. Date		

## **ORANGE COUNTY UTILITIES**

Contractor: RMS Constructors			rs Group, LLC		Change Order Number12		Page 1 of _	1
Vendor Code				Date July 24				
Contract No.				Original Contract Amount	 \$10,309,067.00			
Project Name	Pine Hills Road Pedestrian Safety Improvements-Phase II				Revised Contract Amount			
					Engineer AVCON, INC.			
Sequence No.								
Item No.	Quantities			Descr		Unit Price	Additions	Deductions
CO#12	1	LS	Pine Hills Utilities Se	eptic to Sew	er	\$9,849,999.52	\$9,849,999.52	
					T-4-1-			
Percent					Totals Net Dollars This Change		\$9,849,999.52	\$0.00
Complete Time		Percent Complete Cost: 90%			Order	\$9,849,999.52		
Total Time Pre Change Orders		116			Net Dollars Previous Change Order	1 277 272 05		
Total Time This		116 Days		Net Dollar Changes to	1,277,373.05			
Order			360 Days		Date	\$11,127,372.57		
Original Contra	ct Time	320 Days			Original Contract Dollar Amount			
						\$10,309,067.00		
Revised Contract Time			796	Days	Revised Contract Dollar Amount		<b>#04 400 400 57</b>	
CONTRACTOR	₹		790	Days	ORANGE COUNTY	UTILITIES	\$21,436,439.57	
This change or	der includes	not only	all direct costs of	contractor				
such as labor,	material, jo	b overh	nead, and profit m	narkup but	Approval Recommended	:		
			odifications or ch med, delays res				-11-	
			ad, acceleration, n			Nama	Date 7/25/2 James Montalvo	2024
other escalation	n which inclu	des wag	ges, and other imp	act costs.	) Office inspector	ivaille.	James Montaivo	
//					-	11	,	,
BY Date 7/25/24			By 7/25/24			5/24		
Contractor's	Signature		Date /		ByManager */		Date	,
	R	) /			,			
BY PAKE	DIME 1)	41 /	MBR.	-	By		Date	
Accepted for C	ontractor By:	Print N	lame & Title		Director Utilities			
- 1715					Dv		Data	
					By Orange County M	avor	Date	
					Crange County W	~ <i>y</i> 01		