



Interoffice Memorandum

September 5, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division

CONTACT: David Gregory, Manager, Solid Waste Division
407-254-9653

SUBJECT: Award of Invitation for Bids Y19-773-RM, Orange County Class III
Landfill Access Road Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-773-RM, Orange County Class III Landfill Access Road Improvements, to the low responsive and responsible bidder, Southern Development & Construction, Inc. in the total contract award amount of \$844,000.

PROCUREMENT:

Work under this contract consists of demolition and removal of existing roadway, improvements to the stormwater management system adjacent to the roadway, construction of a new access road, and installation of stormwater controls including culvert pipes and structures. The project is located in District 4.

FUNDING:

Funding is available in account number 4410 038 1106 6310.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by Southern Development & Construction, Inc. is approximately 15% lower than the estimate, staff evaluated the bids and determined that the low bid is reasonable. References provided were satisfactory for this type of work and Southern Development & Construction, Inc. has been determined to be responsible. Therefore, award is recommended to Southern Development & Construction, Inc.

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Award of Invitation for Bids Y19-773-RM Orange County Class III Landfill Access
Road Improvements

Bids Received

Southern Development & Construction, Inc.	\$ 844,000.00
Valencia Construction Group, Inc.	\$ 947,690.41
Condor Construction, Corp.	\$ 968,511.00
Atlantic Civil Constructors Corp.	\$ 976,059.55
Prime Construction Group, Inc.	\$1,148,940.00



BUSINESS DEVELOPMENT DIVISION

September 12, 2019

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-773-RM / Orange County Class III Landfill Access Road Improvements**

The Business Development Division evaluated the four lowest bids of the five bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 26 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Southern Development & Construction, Inc., did not achieve good faith effort documentation and reported 16.23% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Wbe-wf	Angco, Inc.	\$15,000
Mbe-hm	Cruz Trucking, Inc	\$105,000
Wbe-wf	The Pipe Nipple & Supply Company	\$17,000
Total M/WBE Participation		\$137,000 (16.23%)

The second low bid submitted by Orange County Minority/Women Business Enterprise firm Valencia Construction Group, Inc. is bidding as a prime. Therefore, Valencia Construction Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Valencia Construction Group, Inc. reported self-performing 76.15%. They reported 0% other M/WBE participation in their bid and met the M/WBE participation goal.

The third low bid submitted by Condor Construction, Corp., did not achieve good faith effort documentation and reported 9.10% M/WBE participation in their bid.

The fourth low bid submitted by Atlantic Civil Constructors Corp., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

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None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-773-RM / Orange County Class III Landfill Access Road Improvements**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	EEO % M / W
Low Bid	Southern Development & Construction, Inc.	\$844,000.00	\$0	\$137,000.00	0.00%	16.23%	16.23%	no			38/5
2nd Low	Valencia Construction Group, Inc. [mbe-am]	\$947,690.41	\$721,690	\$0.00	76.15%	0.00%	76.15%	na	\$103,690.41	12.29%	69/0
3rd Low	Condor Construction, Corp.	\$968,511.00	\$0	\$88,169.00	0.00%	9.10%	9.10%	no	\$124,511.00	14.75%	100/0
4th Low	Atlantic Civil Constructors Corp.	\$976,059.55	\$0	\$0.00	0.00%	0.00%	0.00%	no	\$132,059.55	15.65%	16/4
5th Low	Prime Construction Group, Inc.	\$1,148,940.00	\$0	\$195,803.75	0.00%	17.04%	17.04%	no	\$304,940.00	36.13%	57/42