




Interoffice Memorandum

April 29, 2024

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

Contact: Lindy A. Wolfe, P.E., LEEP-AP, Manager II, Utilities Engineering Division
407-254-9918

Subject: Award of Invitation for Bids Y24-746-GO, Force main East Area Package 4

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-746-GO, Force Main East Area Package 4, to the low responsive and responsible bidder, Cathcart Construction Company Florida LLC, in the total contract award amount of \$3,529,630.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of the removal and replacement of approximately 6,247 linear feet of 4-inch and 3,445 linear feet of 12-inch diameter sanitary sewer force mains with all associated appurtenances, miscellaneous work, and incidental items for the project. This project is located in District 3.

FUNDING:

Funding is available in account numbers: 4420-038-1539-0053, 4420-038-1539-0054, 4420-038-1539-0055, and 4420-038-1539-6345.

APPROVALS:

The Utilities Engineering Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Cathcart Construction Company Florida LLC is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Cathcart Construction Company Florida LLC has been determined to be responsible. Therefore, award is recommended to Cathcart Construction Company Florida LLC.

Florida LLC is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Cathcart Construction Company Florida LLC has been determined to be responsible. Therefore, award is recommended to Cathcart Construction Company Florida LLC.

The bid tabulation is as follows:

BIDDER	BID TOTAL
Cathcart Construction Company Florida LLC	\$3,529,630
APEC LLC	\$3,683,060
SanPik, Inc.	\$4,224,798
R.P. Utility & Excavation Corp.	\$5,682,000



BUSINESS DEVELOPMENT DIVISION

May 8, 2024

TO: Gian Otero, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y24-746-GO, Force Main East Area Package 4**

The Business Development Division evaluated three of the four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 19%. At the time of bid opening at least 44 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Cathcart Construction Company Florida LLC, reported 20.46% in M/WBE participation.

Business Development issued a Submittal of Clarification email request on March 25, 2024 for the apparent low bidder to submit:

- Clarification on the Contract and Sub-Contract Goal Participation Schedule form.

As of March 26, 2024, the apparent low bidder responded and submitted:

- Updated Contract & Subcontract Participation Schedule Form

Sheena Ferguson 3.29.2024

Interoffice Memorandum

The apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$125,000.00
WBE-WF	Angco, Inc.	\$10,000.00
WBE-WF	Global-5, Inc.	\$50,000.00
WBE-WF	Florida Surety Bonds	\$52,000.00
MBE-AFAM	Sterling Silver Scape & Sod	\$75,000.00
MBE-HM	Tek Hauling	\$25,000.00
WBE-WF	Flashrite	\$30,000.00
MBE-HM	Diversified Supply	\$300,000.00
Total MWBE Participation		\$667,000.00 (20.46%)

The second low bid, submitted by APEC, LLC reported 19% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	German Delaware	\$701,111.40
Total MWBE Participation		\$701,111.40 (19%)

The third low bid, submitted by SanPik, Inc. reported 19.07% in M/WBE participation.

Business Development issued a Submittal of Clarification email request on March 25, 2024 for the third low bidder to submit:

- Clarification on the Contract and Sub-Contract Goal Participation Schedule form.

As of March 26, 2024 the third low bidder responded and submitted:

- Updated Contract & Subcontract Participation Schedule Form
- Good Faith Effort form
- Equal Employment Opportunity Form

Interoffice Memorandum

The third low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

WBE-WF	LP Video	\$1,525.00
MBE-HM	On Point Surveying	\$29,000.00
WBE-WF	Flashrite	\$36,211.97
MBE-HM	Central Florida Construction Walls	\$176,366.00
MBE-HM	JCA Surety	\$68,364.00
MBE-HM	EM Paving	\$204,800.00
WBE-WF	The Pipe Nipple & Supply	\$289,298.58
Total MWBE Participation		\$805,565.55 (19.07%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y24-746-GO, Force Main East Area Package 4**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 19%)	GFE	EEO % M / W
Low Bid	Cathcart Construction Company Florida LLC	\$3,259,630.00	\$667,000.00	20.46%	N/A	58 / 4 %
2nd Low	APEC, LLC	\$3,690,060.00	\$701,111.40	19.00%	N/A	76 / 8 %
3rd Low	SanPik, Inc.	\$4,224,298.00	\$805,565.55	19.07%	N/A	48 / 4 %