



October 3, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From: 

Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager II,  
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y22-785-RC, Orange County  
Lake Lucie Conservation Area Equestrian Shade Structure

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-785-RC, Orange County Lake Lucie Conservation Area Equestrian Shade Structure to the sole responsive and responsible bidder, S.A. Casey Construction, Inc. in the total contract award amount of \$146,000.

PROCUREMENT:

The project scope of work includes maintenance and repair to the existing Lake Lucie stable building and the immediate landscape/surrounding grounds such as the fencing and gates. This will ensure the area is functional and safe to the public. The project will require minor electrical work including updating of the lighting/switching and inspection/update of service/panels. Rework/repairs of existing water well and piping/spigots will be part of the scope of work. The project is located in District 2.

FUNDING:

Funding is available in account number 1023-068-1978-3810.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

One bid was received in response to the Invitation for Bids and was evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from S.A. Casey Construction, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory

Award Invitation for Bid Y22-785-RC, Orange County Lake Lucie Conservation Area Equestrian Shade Structure  
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for this type of work and S.A. Casey Construction, Inc. has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc. As S.A. Casey Construction, Inc. was the sole bidder, Orange County Procurement and the bidder negotiated a cost savings, resulting in a reduction to the award amount.

To ensure an open and competitive bid process, the Invitation for Bids was distributed to all pre-qualified contractors in our minor construction program. A query to the pre-qualified contractors who declined to participate in this solicitation process resulted in the following:

- **MARBEC Construction CO:** Did not respond to the inquiry.
- **Cafe Construction & Development, Inc.:** Did not bid on this project due to market volatility.
- **CORE Engineering & Construction, Inc.:** Did not think that they could garner the required 25% of MWBE participation to perform this project.
- **MVB & Associates, Inc.:** Did not respond to the inquiry.
- **Oelrich Construction, Inc.:** Did not bid this project due to the timing of the bid in relation to other projects they were pursuing.
- **The Oraneva Consulting Group:** Did not respond to the inquiry.

Bid tabulation is as follows:

<b>BID RECEIVED:</b>	<b>Base Bid</b>	<b>Negotiated Award Amount</b>
S.A. Casey Construction, Inc.	\$165,440	\$146,000



**BUSINESS DEVELOPMENT DIVISION**

July 8, 2022

TO: Rochelle Chambers, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-785-RC / Lake Lucie Conservation Area Equestrian Shade Structure**

The Business Development Division evaluated one bid received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 29 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by S.A. Casey Construction, Inc., reported 28.83% in M/WBE participation. They met the 25% M/WBE participation goal. Letters of intent were received from the low bidder for the M/WBE subcontractors listed. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$47,700.00
<b>Total MWBE Participation</b>		<b>\$47,700.00 (28.83%)</b>

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-785-RC / Lake Lucie Conservation Area Equestrian Shade Structure						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$165,440.00	\$47,700.00	28.83%	N/A	21 / 7 %