



Interoffice Memorandum

April 28, 2023

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

CONTACT: Claudia Yabrudy, Manager, Fiscal and Operational Support Division,  
Health Services Department  
407-836-6583

SUBJECT: Approval of Contract Y23-1033, Animal Care Supplies SNAP Test

ACTION REQUESTED:

Approval to award Contract Y23-1033, Animal Care Supplies SNAP Test, with IDEXX Distribution, Inc. (IDEXX), in the estimated contract award amount of \$113,192.50 for a one-year term. Further request authorization of the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide the point of care SNAP Tests for Feline Leukemia Virus (FeLV), Feline Immunodeficiency Virus (FIV), Heartworm, and Parvovirus. SNAP testing addresses diseases, like FeLV, FIV, Heartworm Disease, and Parvovirus (there a dog strain and a cat strain) which could adversely affect the individual animal and/or the health of an entire shelter population (in the case of Parvovirus).

FUNDING:

Funding is available in account number 0001-060-2392-4144.

APPROVALS:

The Health Services Department Fiscal and Operational Support Division concurs with this recommendation.

REMARKS:

Staff has verified that IDEXX is the only supplier of their SNAP diagnostic tests. SNAP diagnostic tests have proven to be significantly more accurate than other tests, helping to reduce euthanasia of animals for parvo and FeLV/FIV that would result from false positives, reduce parvo outbreaks or the spread of FeLV from delayed diagnosis in the case of false negatives, and reduce customer complaints due to false results from any of the three tests.

Price reasonableness was established by performing an analysis of IDEXX's price lists over the past 10 years, which identified a decrease in price for the FeLV/FIV Combo Test (-4%) and the Heartworm Test (-43%) and only a very slight increase for the Parvo Test (9%).