




July 17, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M. Manager, Procurement
Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y20-741-RC, Orange County
Sheriff's Aviation Complex

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-741-RC, Orange County Sheriff's Aviation Complex, to the low responsive and responsible bidder, Accurate Power and Technology DBA A Generator Guy, in the total contract award amount of \$112,645.58.

PROCUREMENT:

The project includes the removal and replacement of the generator at the Orange County Sheriff's Aviation complex at the Orlando Executive Airport. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-023-4432-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Eau Gallie Electric, Inc. and Sloan Builders, Inc. were deemed non-responsive for failure to submit the original bid bond. CTR III Enterprise, Inc. DBA Control Engineering Group was deemed non-responsive for failing to submit projects which met the similar project requirement. The bid submitted from Accurate Power and Technology DBA A Generator Guy is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Accurate Power and Technology DBA A Generator Guy has been determined to be responsible. Therefore, award is recommended to Accurate Power and Technology DBA A Generator Guy.

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Award Invitation for Bid Y20-741-RC, Orange County Sheriff's Aviation Complex

Bid tabulation is as follows:

Bids Received	Total Bid Amount
Accurate Power and Technology DBA A Generator Guy	\$112,645.58
Boromei Construction, Inc.	\$ 168,373.00
Dunamis Construction, LLC	\$ 210,000.00
Eau Gallie Electric, Inc.	Non- Responsive
Sloan Builders, Inc.	Non- Responsive
CTR III Enterprise, Inc. DBA Control Engineering Group	Non- Responsive



BUSINESS DEVELOPMENT DIVISION

May 27, 2020

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: VaSantha Raysor, Business Development Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-741-RC / Orange County Sheriff's Aviation Complex Generator Upgrades**

The Business Development Division evaluated the three lowest bids of the four bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 19 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Accurate Power and Technology, Inc. / DBA-A Generator Guy, did not achieve good faith effort documentation. While the low bidder reported \$7,500 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by CTR III Enterprises, Inc. d/b/a Control Engineering Group, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid, submitted by Boromei Construction, Inc., did not achieve good faith effort documentation. While the third bidder reported \$41,500 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-741-RC / Orange County Sheriff's Aviation Complex Generator Upgrades**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Accurate Power and Technology, Inc. / DBA-A Generator Guy	\$112,645.58	\$0	0%	no					7/23
2nd Low	CTR III Enterprises, Inc. d/b/a Control Engineering Group	\$156,399.00	\$0	0%	no	\$43,753.42	38.84%			76/4
3rd Low	Boromei Construction, Inc.	\$168,373.00	\$0	0%	no	\$55,727.42	49.47%	\$11,974	7.66%	0/0
4th Low	Dunamis Construction, LLC	\$210,000.00	\$0	0%	no	\$97,354.42	86.43%	\$53,601	34.27%	37/0