



Interoffice Memorandum

May 27, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

~~From:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Raymond Williams, P.E., Manager, Public Works Engineering Division
407-836-7909

Subject: Award of Invitation for Bids Y22-743-TJ, University Boulevard at
Rouse Road Intersection Improvement

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-743-TJ, University Boulevard at Rouse Road Intersection Improvement, to the low responsive and responsible bidder, Condor Construction, Corp., in the estimated contract award amount of \$2,501,460.

PROCUREMENT:

This project will improve University Boulevard eastbound by adding an additional left turn lane and extending the exiting left turn lane. The project's limits include the west approach of University Boulevard and Rouse Road intersection. The project is located in District 5.

FUNDING:

Funding is available in account number 1003-072-2722-6311.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Cathcart Construction Company-Florida, LLC was deemed non-responsive by the Procurement Division which identified that the M/WBE participation goal was not achieved and sufficient good faith effort documentation was not provided.

Staff determined that the bid from Condor Construction, Corp. is considered reasonable for this type of work. References provided by Condor Construction, Corp. were verified and satisfactory for this type of work. Condor Construction, Corp. has a satisfactory record of performance and has been determined to be

Award of Invitation for Bids Y22-743-TJ, University Boulevard at Rouse Road
Intersection Improvement

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responsible. Therefore, award is recommended to Condor Construction, Corp.

Bid tabulation is as follows:

<u>Bidder</u>	<u>Estimated Total Bid</u>
Condor Construction, Corp.	\$2,501,460
Gibbs & Register, Inc.	\$2,515,715
Cathcart Construction Company-Florida LLC	non-responsive



BUSINESS DEVELOPMENT DIVISION

May 24, 2022

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-743-TJ / University Boulevard at Rouse Road Intersection Improvement**

The Business Development Division evaluated three of the three bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 49 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Condor Construction Corp., reported 25.76% in M/WBE participation. They met the 25% M/WBE participation. Letters of intent were received from the low bidder for the M/WBE subcontractor listed. Please note the following certified M/WBE participation:

MBE-HM	Siles & Sons	\$12,200.00
MBE-HM	La Costa Sod	\$1,528.00
WBE-WF	John B. Webb & Associates	\$24,000.00
WBE-WF	Angco, Inc.	\$58,883.10
WBE-WF	Flashrite, Inc.	\$103,000.00
MBE-HM	Transpremier, LLC	\$58,760.00
MBE-HM	German Delaware	\$386,000.00
Total MWBE Participation		\$644,371.00 (25.76%)

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The apparent second low bidder, submitted by Gibbs & Register, Inc., reported 25.36% in M/WBE participation. They met the 25% M/WBE participation. Please note the following certified M/WBE participation:

MBE-HM	EM Paving	\$364,876.00
WBE-WF	Angco, Inc.	\$53,492.00
WBE-AFAF	G & C Welding Specialist	\$219,645.00
Total MWBE Participation		\$638,013.00 (25.36%)

The apparent third low bidder, submitted by Cathcart Construction Company-Florida, LLC, reported 6.89% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. No letters of intent were received from the bidder for the M/WBE subcontractors listed. Please note the following certified M/WBE participation:

WBE-WF	JML Advertising	\$2,500.00
Not Orange County Certified	Denson Construction*	\$495,558.00
WBE-WF	Flashrite, Inc.	\$18,786.00
MBE-NA	H & M Electrical & Underground Utilities	\$11,400.00
WBE-WF	Angco, Inc.	\$64,380.00
MBE-HM	Central Florida Construction Walls	\$73,220.00
WBE-AF	Sunrise Hauling & Excavating	\$14,200.00
Total MWBE Participation		\$184,486.00 (6.89%)

*At time of bid the company is not Orange County certified.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

cc: Sheena Ferguson, Manager, Business Development Division

VaSantha Raysor, BDD Administrator

5/25/2022

BID COMPARISON**Y22-743-TJ / University Boulevard at Rouse Road Intersection Improvement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Condor Construction Corp.	\$2,501,460.00	\$644,371.10	25.76%	N/A	67 / 17 %
2nd Low	Gibbs & Register, Inc.	\$2,515,715.00	\$638,013.00	25.36%	N/A	17 / 28 %
3rd Low	Cathcart Construction Company-Florida, LLC	\$2,675,824.00	\$184,486.00	6.89%	No	28 / 6 %