



July 17, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y23-782-ZR, Fire Station #71 Restroom
Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-782-ZR, Fire Station #71 Restroom Renovation, to the low responsive and responsible bidder, High Standard Construction Inc., in the total contract award amount of \$515,800.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of demolition of the existing restroom to create three separate restrooms with shower included, the disconnection and abandonment of the existing septic system, and installation of a new lift station to connect with the new sewer line on Goldenrod Road. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-034-0772-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by SkyBuilders USA, LLC and Close Construction Services, LLC were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. The bid submitted by High Standard Construction Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and High Standard Construction Inc. has been determined to be responsible. Therefore, award is recommended to High Standard Construction Inc.

The bid tabulation is as follows:

Bidder	Total Bid Amount
High Standard Construction Inc.	\$515,800.00
MIE, Inc.	\$579,039.00
CORE Engineering and Construction Inc.	\$793,864.35
CIC Construction Group USA, LLC	\$866,000.00
S.A. Casey Construction	\$1,124,640.00
Poli Construction Inc.	\$1,165,861.00
SkyBuilders USA, LLC	Non-Responsive
Close Construction Services, LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

June 30, 2023

TO: Zuleimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y23-782-ZR / Fire Station #71 Restroom Renovation

The Business Development Division evaluated four bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening; at least 104 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by High Standard Construction, Inc., reported 11.88% in M/WBE participation. The M/WBE participation doesn't meet the Orange County M/WBE participation goal of 25% **per the Ordinance requirement**. The bidder indicated in their bid that they have historically performed all the other scope of services listed in the bid form on the Good Faith Effort form. **Per the Ordinance**, Sec. 17-321, A prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force. Please note the following certified M/WBE participation:

MBE-HM	APD Construction	\$61,261.90
Total MWBE Participation		\$61,261.90 (11.88%)

The second low bid, submitted by MIE, Inc., reported 28.41% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

Not Orange County Certified	MIE, Inc.*	\$252,102.18
WBE-WF	Lavender Lady Plumbing	\$80,500.00
MBE-HM	M & M Electric of Central Florida	\$84,004.00
Total MWBE Participation		\$164,504.00 (28.41%)

*At the time of bid company not an Orange County certified M/WBE company.

Sheena Ferguson

Interoffice Memorandum

The third low bid, submitted by Orange County MBE firm SkyBuilders USA, LLC, is bidding as a Prime contractor. Therefore, SkyBuilders USA, LLC is required to self-perform no less than 51 % of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. SkyBuilders USA, LLC reported self-performing 0% with 13.21% subcontractor's participation. However, the bidder failed to denote any scopes of services, dollar amount on the Contract and Sub-Contract Goal Participation Schedule form therefore we could not determine in house participation.

Business Development issued a Submittal of Clarification email request on June 19, 2023, for the third low bidder to submit:

- Prime Contractor's scope of Services, scope of classification, and dollar amount is omitted on the Contract and Sub-Contract Goal Participation Schedule form
- Good Faith Effort Form Action #1, #2, #3, #4, and #5

On June 21, 2023, the third low bidder provided no response.

The M/WBE participation will remain at 13.21% and doesn't meet the Orange County M/WBE participation goal **per the Ordinance requirement. Good Faith Effort (GFE) was not achieved per the Ordinance requirement if the M/WBE goal is not met.** Therefore, GFE was not achieved. Please note the following certified M/WBE participation:

Not Orange County Certified	<i>Goal Builders*</i>	\$282,800
WBE-WF	Lavender Lady Plumbing	\$80,500
Total MWBE Participation		\$80,500 (13.21%)

*At the time of bid company not an Orange County certified M/WBE company.

Interoffice Memorandum

The fourth low bid, submitted by Close Construction Services, LLC., reported 13.63% in M/WBE participation.

Business Development issued a Submittal of Clarification email request on June 22, 2023, for the fourth low bidder to submit:

- Good Faith Effort Form Action #1, #2, #3, #4, and #5

On June 26, 2023, the fourth low bidder provided no response.

Therefore, no additional M/WBE participation can be included. The M/WBE participation will remain at 13.63% and doesn't meet the Orange County M/WBE participation goal **per the Ordinance requirement. Good Faith Effort (GFE) was not achieved per the Ordinance requirement if the M/WBE goal is not met.** Therefore, GFE was not achieved. Please note the following certified M/WBE participation:

MBE-AFAM	Express Stucco	\$27,100
WBE-WF	Lavender Lady Plumbing	\$80,000
Total MWBE Participation		\$107,100 (13.63%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-782-ZR / Fire Station #71 Restroom Renovation**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	High Standard Construction, Inc.	\$515,800.00	\$0.00	\$61,261.90	0.00%	11.88%	11.88%	N/A	100 / 23 %
2nd Low	MIE, Inc.	\$579,039.00	\$0.00	\$164,504.00	0.00%	28.41%	28.41%	N/A	81 / 25 %
3rd Low	SkyBuilders USA, LLC	\$609,497.35	\$0.00	\$80,500.00	0.00%	13.21%	13.21%	No	68 / 24 %
4th Low	Close Construction Services, LLC	\$785,591.00	\$0.00	\$107,100.00	0.00%	13.63%	13.63%	No	18 / 18 %