



November 11, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y20-701-RC, Orange County  
Trimble Park Boat Mooring and Dock Repairs

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-701-RC, Orange County Trimble Park Boat Mooring and Dock Repairs, to the low responsive and responsible bidder, Cloud 9 Services, Inc. dba Fender Marine Construction in the total contract award amount of \$198,939 inclusive of alternate No.1.

PROCUREMENT:

The project includes removal and replacement of existing access docks to boat mooring area at the existing boat ramp located within Trimble Park in Northwest Orange County. Alternate No.1 includes an aluminum pier instead of lumber. Sustainable components include aluminum, which has a longer life expectancy than wood, and recycled plastic decking as it is ultraviolet resistant and will not have to be replaced as often. The project is located in District 2.

FUNDING:

Funding is available in account number 1250-068-1800-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Samsula Waste, Inc. dba Samsula Marine Division was deemed non-responsive for failure to submit the bid bond in its entirety.

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Award Invitation for Bid Y20-701-RC, Orange County Trimble Park Boat Mooring and Dock Repairs

The bid submitted from Cloud 9 Services, Inc. dba Fender Marine Construction is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Cloud 9 Services, Inc. dba Fender Marine Construction has been determined to be responsible. Therefore, award is recommended to Cloud 9 Services, Inc. dba Fender Marine Construction.

Bid tabulation is as follows:

<b>Bidder</b>	<b>Total Base Bid</b>	<b>Alternate No.1</b>	<b>Total Award Amount</b>
Cloud 9 Services, Inc. dba Fender Marine Construction	\$ 168,104	\$30,835	\$198,939
Samsula Waste, Inc. dba Samsula Marine Division	Non- Responsive		

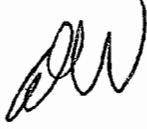


Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

October 15, 2019

TO: Rochelle Chambers, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division 

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-701-RC / Trimble Park Boat Mooring and Dock Repairs - Base**

The Business Development Division evaluated the one bid submitted for this project. The bidder was not an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 22 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Cloud 9 Services, Inc. dba Fender Marine Construction, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for the bidder.

c: Sheena Ferguson, Manager, Business Development Division



**BID COMPARISON - BASE****Y20-701-RC / Orange County Trimble Park Boat Mooring and Dock Repairs**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (6%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Cloud 9 Services, Inc. dba Fender Marine Construction	\$168,104	\$0	0%	no					33/4