




Interoffice Memorandum

January 14, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

Contact: Andres Salcedo P.E., Deputy Director, Utilities Department
407-254-9719

Subject: Award of Invitation for Bids Y20-721-TA, Package 11 Pump Station
Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-721-TA, Package 11 Pump Station Improvements, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total award amount of \$1,542,000.

PROCUREMENT:

This project consists of construction of a new duplex pump station with a new wet well to replace an existing pump station that will be removed. Improvements to one duplex pump station including installation of liners in the wet well, replacement of pumps, riser, and discharge piping, valves, and electrical systems. Sustainability components include updating aging infrastructure. This project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1502-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc., has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Page 2

Award of Invitation for Bids Y20-721-TA, Package 11 Pump Station Improvements

The bid tabulation is as follows:

<u>BIDDER:</u>	<u>ESTIMATED TOTAL BID:</u>
Prime Construction Group, Inc.	\$1,542,000
Intercounty Engineering Inc.	\$1,809,305
SanPik, Inc.	\$2,398,870



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 11, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-721-TA / Package 11 Pump Station Improvements**

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 79 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Prime Construction Group, Inc., did not achieve good faith effort documentation and reported 5.48% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Wbe-wf	Kathy's Video	\$675.00
Wbe-wf	John B. Webb & Associates, Inc.	\$11,600.00
Mbe-wf	EM Paving	\$6,500.00
Wbe-wf	Winter Garden Grassing	\$2,000.00
Wbe-wf	The Pipe Nipple Supply Company	\$63,694.65
Total M/WBE Participation		\$84,469.65 (5.48%)

The second low bid, submitted by Intercounty Engineering, Inc., did not achieve good faith effort documentation. While the second low bidder reported \$141,042.65 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid, submitted by SanPik, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Sheena Ferguson

Page 2

Y20-721-TA / Package 11 Pump Station Improvements

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-721-TA / Package 11 Pump Station Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$1,542,000	\$84,469.65	5.48%	no					57/11
2nd Low	Intercounty Engineering Inc.	\$1,809,305	\$0.00	0.00%	no	\$267,305	17.33%			75/6
3rd Low	SanPik, Inc.	\$2,398,870	\$0.00	0.00%	no	\$856,870	55.57%	\$589,565	32.59%	31/9