




Interoffice Memorandum

October 19, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

Contact: David Gregory, Manager, Solid Waste Division
407-254-9622

Subject: Award of Invitation for Bids Y20-1081-WA, Garbage and Recycling
Carts

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1081-WA, Garbage and Recycling Carts, to the low responsive and responsible bidder, Rehrig Pacific Company, in the total estimated contract award amount of \$5,943,300 for a three-year term. Further request authorization for the Procurement Division to renew for two additional one-year terms.

PROCUREMENT:

The contract will provide for the manufacturing, replacement, and distribution of all garbage and recycling carts for approximately 225,000 residential homes in Orange County

FUNDING:

Funding is available in account numbers 1006-038-1210-4123 and 1006-038-1250-4123.

APPROVALS:

The Solid Waste and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Rehrig Pacific Company has a satisfactory record of performance and is considered responsible. Otto Environmental Systems North America, Inc was deemed non-responsible due to failing to meet specifications. IPL Inc. was deemed non-responsive due to providing a qualified bid. The bid from Rehrig Pacific Company is considered reasonable, as pricing is approximately 13% less than the project budget. Therefore, award is recommended to Rehrig Pacific Company.

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Award of Invitation for Bids Y20-1081-WA, Garbage and Recycling Carts

The bid tabulation is as follows:

BIDDER	1-YEAR TOTAL AMOUNT	3-YEAR TOTAL AMOUNT
Rehrig Pacific Company	\$1,981,100	\$5,943,300
Otto Environmental Systems North America, Inc.	NON-RESPONSIBLE	
IPL Inc.	NON-RESPONSIVE	




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 22, 2020

TO: William Arce, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y20-1081-WA, Garbage and Recycling Carts

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder is not an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm.** At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

