



July 26, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y19-755-RC, Orange County
Corrections Site Lighting Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-755-RC, Orange County Corrections Site Lighting Improvements, to the low responsive and responsible bidder, Café Construction & Development, Inc., in the total contract award amount of \$1,555,000.

PROCUREMENT:

The project includes construction services for installation of new site lighting with updated photometric systems to include LED Lighting for the complex, as well as parking areas, roadways, grounds, and walkways. The project is located in District 6.

FUNDING:

Funding is available in account number 1250-043-2050-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Café Construction & Development, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development, Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development, Inc.

Page 2

Award Invitation for Bids Y19-755-RC, Orange County Corrections Site Lighting Improvements

Orange County is committed to reducing the energy use intensity of its buildings. Lighting retrofits that utilize energy efficient designs have clear cost savings and relatively short return on investment.

Bid tabulation is as follows:

BIDS RECEIVED:	BID TOTAL
Café Construction & Development, Inc.	\$1,555,000
Dunamis Construction, LLC	\$2,085,000
Power Engineering Group	\$2,228,150



BUSINESS DEVELOPMENT DIVISION

August 7, 2019

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-755-RC / Orange County Corrections Sight Lighting Improvements**

The Business Development Division evaluated the three bids submitted for this project. Two of the bidders were Orange County certified M/WBE firms. The scope of services for the project had M/WBE availability at the prime and subcontract level. At the time of bid opening, at least 19 M/WBE firms were certified to provide electrical services at the subcontract level.

The apparent low bidder, Orange County Minority/Women Business Enterprise firm Café Construction & Development, Inc. is bidding as a prime. Therefore, Café Construction & Development, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc. reported self-performing 52.08%, \$809,796.

The second low bid submitted by Dunamis Construction, LLC, did not achieve good faith effort documentation. While the second low bidder reported \$187,620 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid submitted by Orange County Minority/Women Business Enterprise firm Power Engineering Group is bidding as a prime. Therefore, Power Engineering Group is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Power Engineering Group reported self-performing 0%. They reported 0% other M/WBE participation in their bid and did not achieve good faith effort documentation.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Sheena Ferguson

Page 2

Y19-755-RC / Orange County Corrections Sight Lighting Improvements

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-755-RC / Orange County Corrections Sight Lighting Improvements**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	EEO % M / W
Low Bid	Café Construction & Development, Inc. [mbe-hm]	\$1,555,000	\$809,796	\$0	52.08%	0.00%	52.08%	na			36/0
2nd Low	Dunamis Construction, LLC	\$2,085,000	\$0	\$0	0.00%	0.00%	0.00%	no	\$530,000	34.08%	100/0
3rd Low	Power Engineering Group [mbe-am]	\$2,228,150	\$0	\$0	0.00%	0.00%	0.00%	no	\$673,150	43.29%	46/15